

# FINANCIAL RESULTS

## Q1 FY'21



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Except for the historical information contained herein, certain statements in this release may constitute "forward-looking statements". These statements are based on Management's current expectations and involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion, the adequacy of our allowance for credit losses, our provisioning policies, technological changes, investment income, cash flow projections, our exposure to market risks as well as other risks. PNB undertakes no obligation to update the forward- looking statements to reflect events or circumstances after the date thereof.

Note: All financial numbers in the presentation are from Audited Financials or Limited Reviewed financials or based on Management estimates.

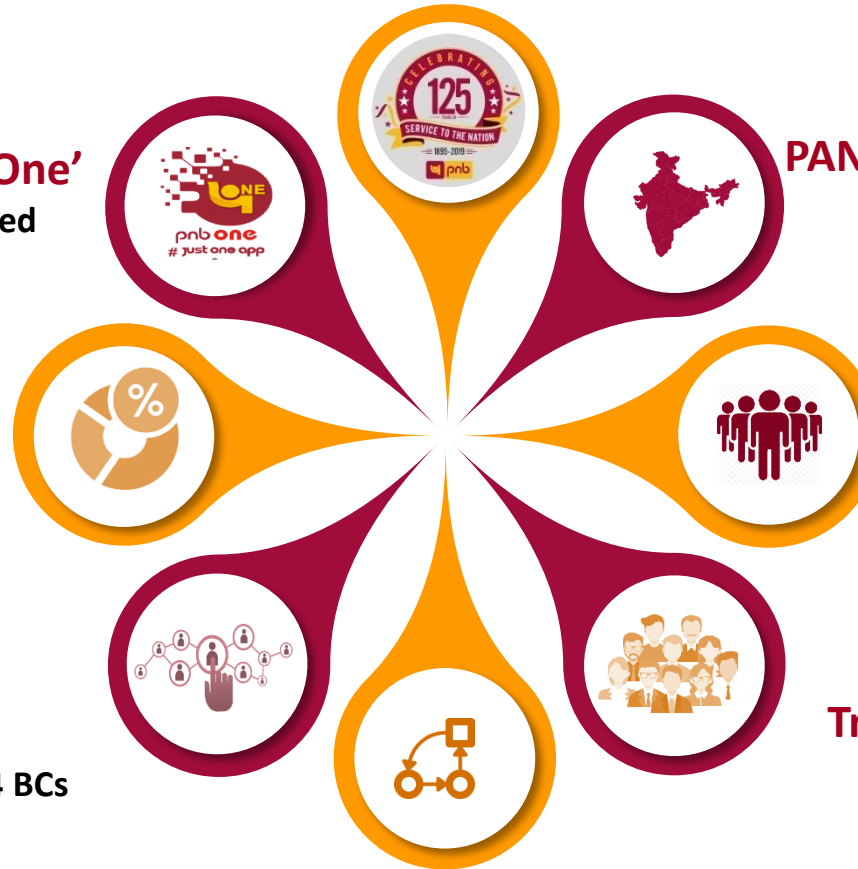
# Core Strengths of the Bank

**More than 125 Years of banking  
Experience**

**PNB One: 'One for All' 'All for One'**  
Unified Mobile application with advanced  
features

**High CASA Share 43.45%**

**37600 Touch Points:**  
10930 Branches, 13856 ATMs, 12814 BCs



**PAN India Presence**

**Dedicated Workforce 101000 +**

**Trust of 18 crore + customers**

**Established Market Position**

7.28% market share in deposits  
6.80% market share in advances

# Key Financial Highlights Q1 FY'21



**Domestic Deposit**  
**2.99% YoY Gr**



**CASA Deposit**  
**10.15% YoY Gr**



**CASA Share**  
**43.45%**



**Gross Credit**  
**₹ 721695 Crore**



**Retail Loans**  
**4.15% YoY Gr**



**Housing Loans**  
**6.22% YoY Gr**



**Operating Profit**  
**2.53% YoY Gr**



**NNPA**  
**5.39%**



**PCR**  
**80.75%**



|   |                                      |       |
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# Amalgamated Entity as on April 01, 2020

| Business Parameters              | As on the Beginning of April 01,2020 |
|----------------------------------|--------------------------------------|
| <b>Global Deposit</b>            | <b>1071563</b>                       |
| <i>Out of Which</i>              |                                      |
| <i>Overseas Deposit</i>          | <b>17353</b>                         |
| <i>Domestic Deposits</i>         | <b>1054210</b>                       |
| <b>Savings</b>                   | <b>372676</b>                        |
| <b>Current</b>                   | <b>70289</b>                         |
| <b>CASA Deposits</b>             | <b>442965</b>                        |
| <b>Casa ratio – Domestic (%)</b> | <b>42.01%</b>                        |
| <b>Term Deposit</b>              | <b>628598</b>                        |
| <b>Net Global Advances</b>       | <b>696848</b>                        |
| <i>Out of Which</i>              |                                      |
| <i>Domestic Advances</i>         | <b>677527</b>                        |
| <i>Overseas Advances</i>         | <b>19321</b>                         |

| CRAR (AS PER BASEL-III)      | As on the Beginning of April 01,2020 |
|------------------------------|--------------------------------------|
| <b>CET1 (%)</b>              | <b>9.17%</b>                         |
| <b>Tier 1 (%)</b>            | <b>9.97%</b>                         |
| <b>Tier 2 (%)</b>            | <b>2.35%</b>                         |
| <b>CRAR (%)</b>              | <b>12.32%</b>                        |
| <b>GOI Shareholdings (%)</b> | <b>85.59%</b>                        |

| Non-Performing Assets             | As on the Beginning of April 01,2020 |
|-----------------------------------|--------------------------------------|
| <b>Net NPA to Net Advances</b>    | <b>5.45%</b>                         |
| <b>Gross NPA (Rs in Cr)</b>       | <b>105165</b>                        |
| <b>Net NPA (Rs in Cr)</b>         | <b>37868</b>                         |
| <b>Provision for NPA</b>          | <b>67297</b>                         |
| <b>Provision Coverage Ratio %</b> | <b>79.65%</b>                        |



# Business Performance As at 30<sup>th</sup> June'20

₹ Crore

| Sl. | Parameters              | Jun'19  | Mar'20  | Jun'20  | YoY variation |      |
|-----|-------------------------|---------|---------|---------|---------------|------|
|     |                         |         |         |         | Amount        | %    |
| 1   | Domestic Deposits       | 1013986 | 1054216 | 1044290 | 30304         | 3.0  |
|     | Overseas Deposits       | 23262   | 17353   | 30627   | 7365          | 31.7 |
|     | Global Deposits         | 1037248 | 1071569 | 1074917 | 37669         | 3.6  |
|     | Current Deposits        | 63044   | 70296   | 66571   | 3527          | 5.6  |
|     | Saving Deposits         | 348956  | 372676  | 387245  | 38289         | 11.0 |
|     | CASA Deposits           | 411999  | 442971  | 453816  | 41817         | 10.1 |
|     | Term Deposit            | 625249  | 628598  | 621101  | -4148         | -0.7 |
|     |                         |         |         |         |               |      |
| 2   | Gross Domestic Advances | 695314  | 740838  | 702129  | 6815          | 1.0  |
|     | Gross Overseas Advances | 16485   | 21883   | 19566   | 3081          | 18.7 |
|     | Gross Global Advances   | 711799  | 762721  | 721695  | 9896          | 1.4  |
|     |                         |         |         |         |               |      |
| 3   | Gross Domestic Business | 1709301 | 1795054 | 1746419 | 37118         | 2.2  |
|     | Gross Overseas Business | 39746   | 39237   | 50193   | 10447         | 26.3 |
|     | Gross Global Business   | 1749047 | 1834290 | 1796612 | 47565         | 2.7  |

# Business Performance (Daily Average Basis)

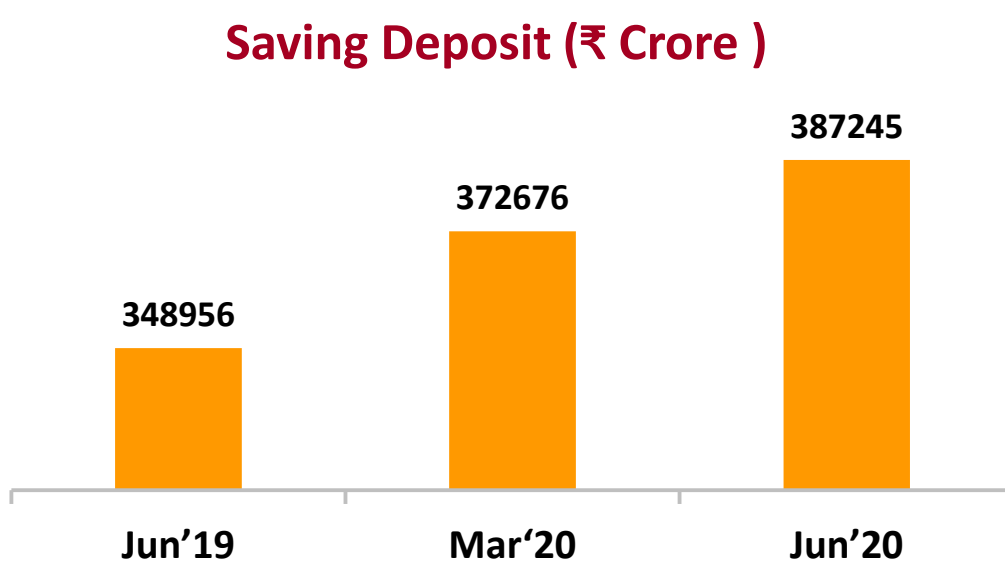
₹ Crore

| Sl. | Parameters              | Jun'19  | Mar'20  | Jun'20  | YoY Variation |      |
|-----|-------------------------|---------|---------|---------|---------------|------|
|     |                         |         |         |         | Amt.          | %    |
| 1   | Domestic Deposits       | 987144  | 1002878 | 1034105 | 46961         | 4.8  |
|     | Overseas Deposits       | 20873   | 20785   | 25153   | 4280          | 20.5 |
|     | Global Deposits         | 1008017 | 1023663 | 1059258 | 51241         | 5.1  |
|     | Current Deposits        | 50059   | 49633   | 54097   | 4038          | 8.1  |
|     | Saving Deposits         | 343807  | 352018  | 380893  | 37086         | 10.8 |
|     | CASA Deposits           | 393866  | 401651  | 434989  | 41123         | 10.4 |
|     | Term Deposit            | 614151  | 622012  | 624269  | 10118         | 1.6  |
| 2   | Gross Domestic Advances | 681788  | 674503  | 708049  | 26261         | 3.9  |
|     | Gross Overseas Advances | 16952   | 17165   | 20413   | 3461          | 20.4 |
|     | Gross Global Advances   | 698740  | 691668  | 728461  | 29721         | 4.3  |
| 3   | Gross Domestic Business | 1668933 | 1677381 | 1742154 | 73221         | 4.4  |
|     | Gross Overseas Business | 37825   | 37950   | 45566   | 7741          | 20.5 |
|     | Gross Global Business   | 1706758 | 1715331 | 1787720 | 80962         | 4.7  |

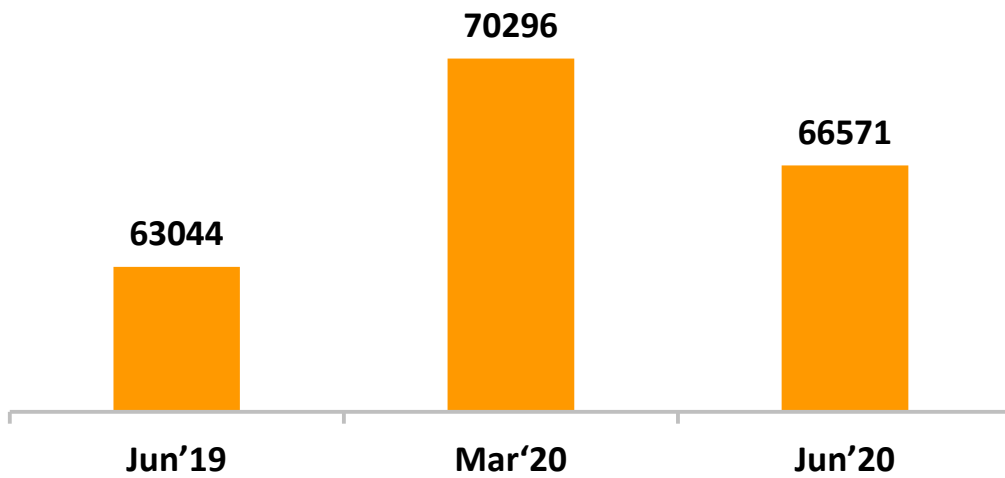
# CASA Share

₹ Crore

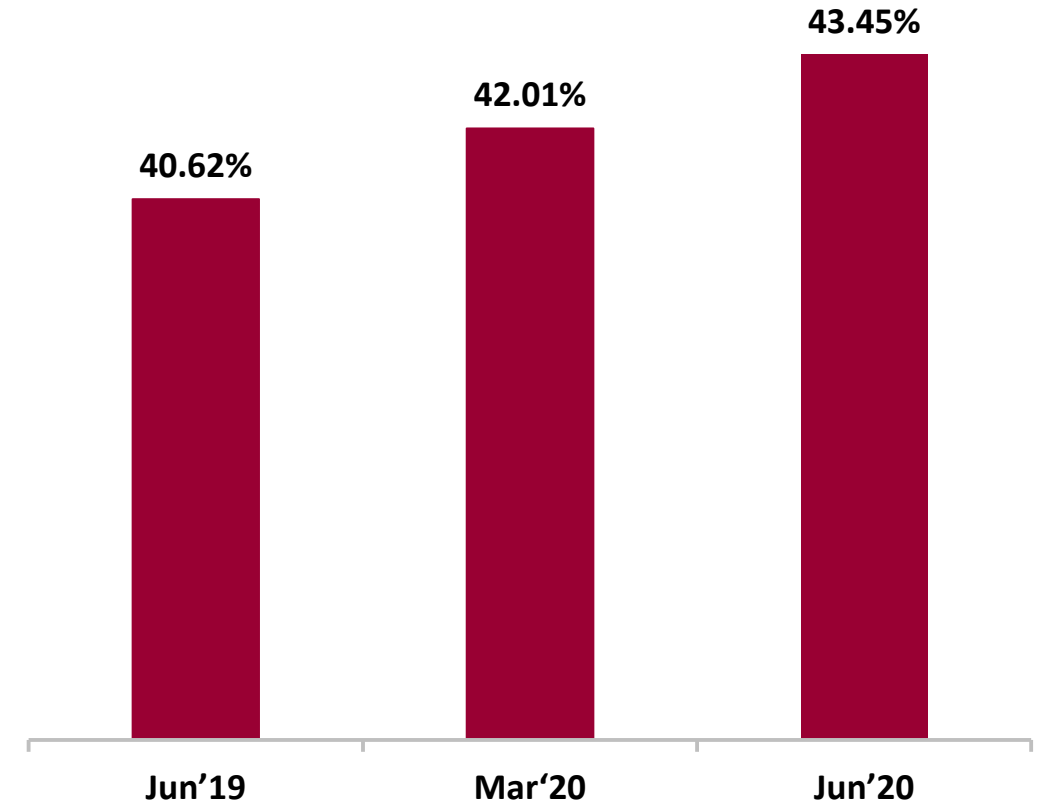
## Saving Deposit (₹ Crore)



## Current Deposits (₹ Crore)



## CASA % Share



# Balance Sheet : PNB (Amalgamated entity)

₹ Crore

| Sl. | Parameters                       | 1 <sup>st</sup> Apr 2020 | 30 <sup>th</sup> Jun'20 |
|-----|----------------------------------|--------------------------|-------------------------|
|     | <b>CAPITAL &amp; LIABILITIES</b> |                          |                         |
| 1   | Capital                          | 1882                     | 1882                    |
| 2   | Reserves and Surplus             | 83286                    | 84407                   |
| 3   | Deposits                         | 1071563                  | 1074917                 |
| 4   | Borrowings                       | 66512                    | 44471                   |
| 5   | Other Liabilities and Provisions | 28147                    | 26723                   |
|     | <b>Total</b>                     | <b>1251390</b>           | <b>1232401</b>          |
|     | <b>ASSETS</b>                    |                          |                         |
| 1   | Cash and Balances with RBI       | 53683                    | 36174                   |
| 2   | Balances with Banks              | 52021                    | 71722                   |
| 3   | Investments                      | 371706                   | 389754                  |
| 4   | Loans & Advances                 | 696849                   | 656197                  |
| 5   | Fixed Assets                     | 11101                    | 10987                   |
| 6   | Other Assets                     | 66031                    | 67567                   |
|     | <b>Total</b>                     | <b>1251390</b>           | <b>1232401</b>          |

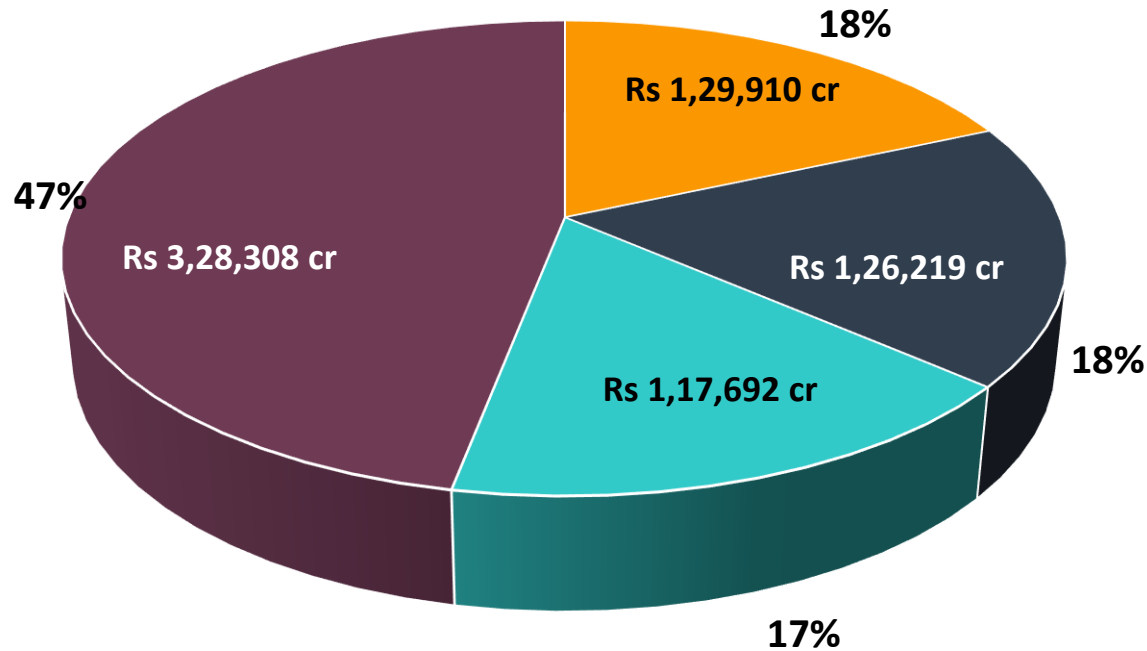
# Advances Composition

₹ Crore

| Sl. | Parameters                     | Jun'19 | Mar'20 | Jun'20 | YoY variation |       |
|-----|--------------------------------|--------|--------|--------|---------------|-------|
|     |                                |        |        |        | Amount        | %     |
| 1   | Retail Loans                   | 124731 | 132016 | 129910 | 5179          | 4.2   |
|     | <i>Of which</i>                |        |        |        |               |       |
|     | Regulatory Retail              | 96306  | 105989 | 104534 | 8228          | 8.5   |
|     | Others                         | 28425  | 26027  | 25377  | -3048         | -10.7 |
| 2   | Agriculture & Allied           | 115947 | 116837 | 126219 | 10272         | 8.9   |
| 3   | MSME                           | 117638 | 117348 | 117692 | 54            | -     |
|     | RAM (3a+3b+3c)                 | 358316 | 366201 | 373821 | 15505         | 4.3   |
|     | RAM as % to total Dom advances | 51.53  | 49.43  | 53.24  |               |       |
| 4   | Corporate & Others             | 336998 | 374637 | 328308 | -8690         | -2.4  |
|     | Gross Domestic Advances        | 695314 | 740838 | 702129 | 6815          | 1.0   |

# Advances Composition

Jun'20

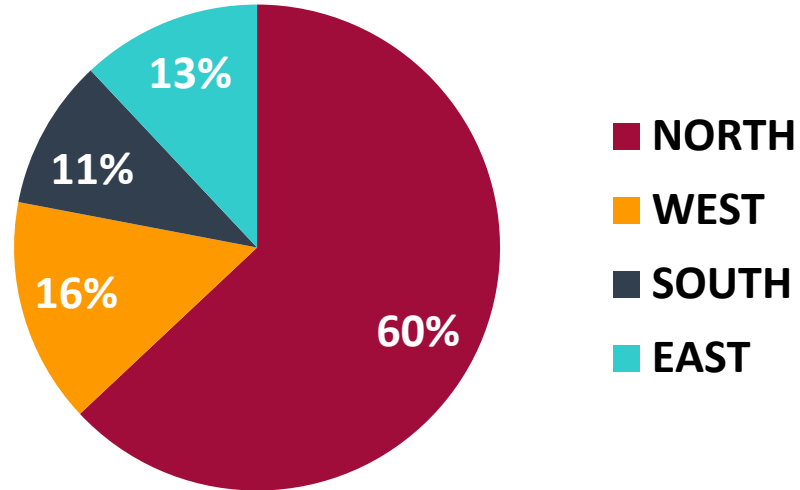


■ Retail Loans 
 ■ Agriculture & Allied 
 ■ MSME 
 ■ Corporate & Others

| Retail Components   | Jun'19        | Jun'20        | YoY %       |
|---------------------|---------------|---------------|-------------|
| Housing             | 76982         | 81773         | 6.2         |
| Mortgage            | 14038         | 14610         | 4.1         |
| Car/Vehicle         | 8433          | 8601          | 2.0         |
| Education           | 7474          | 7689          | 2.9         |
| Personal            | 4787          | 5193          | 8.5         |
| Others              | 13017         | 12045         | -7.5        |
| <b>Total Retail</b> | <b>124731</b> | <b>129910</b> | <b>4.15</b> |

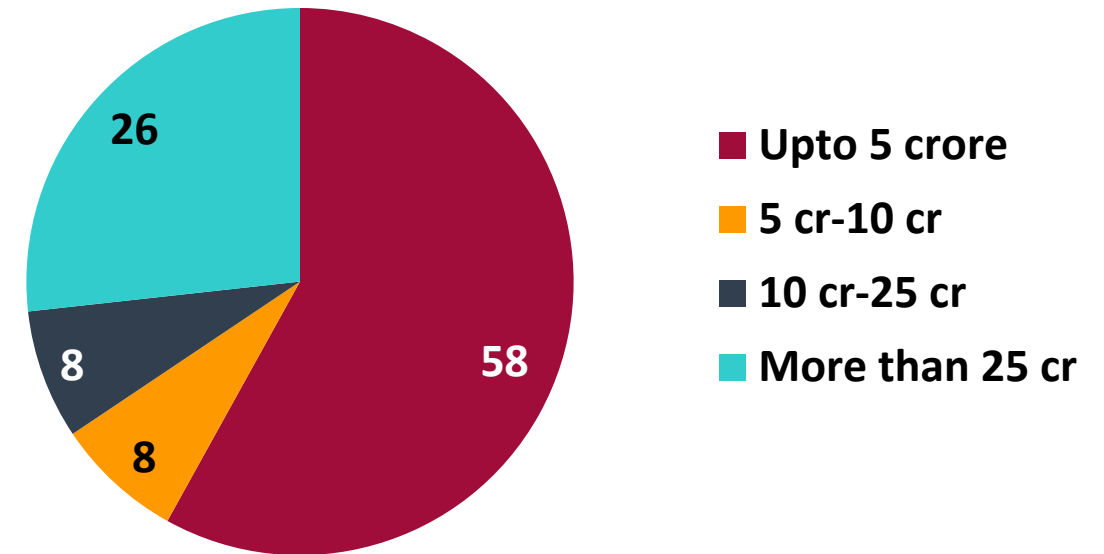
# MSME Lending portfolio

## Geographical Mix



Bank has maximum exposure in Northern States of India

## Book by Loan Size



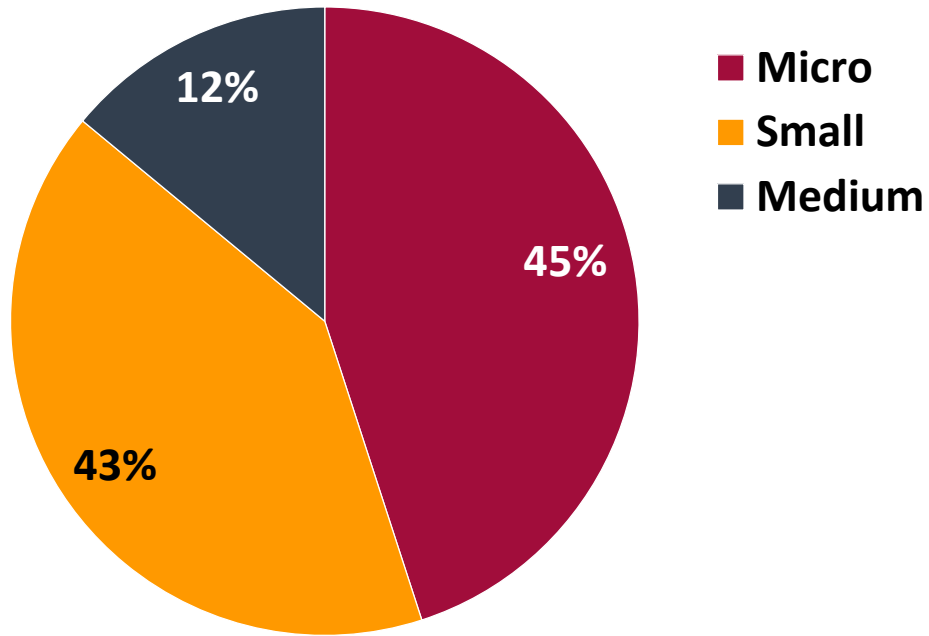
Maximum MSME portfolio of Bank is in smaller valued accounts.

| MSME Portfolio | Jun'19 | Jun'20 |
|----------------|--------|--------|
| Secured        | 93%    | 97%    |
| Unsecured      | 7%     | 3%     |

| MSME Portfolio | Jun'19 | Jun'20 |
|----------------|--------|--------|
| Short Term     | 68%    | 72%    |
| Long Term      | 32%    | 28%    |

# MSME Lending portfolio

## Segment Mix



Bank has maximum exposure in MSE sector to boost priority sector credit.

| Mudra Loans                     | Q1 FY20 | Q1 FY21 |
|---------------------------------|---------|---------|
| Amount Sanctioned               | 2314    | 2362    |
| Amount Disbursed                | 1557    | 1283    |
| Achievement % Disb to sanctions | 67.26   | 54.33   |

## Standup India

Since Inception

Q1 FY21

| No. of A/Cs | Amt. Sanc. | No. of A/Cs | Amt. Sanc. |
|-------------|------------|-------------|------------|
| 17165       | 3694       | 203         | 48         |

# Priority Sector

₹ Crore

| Sl. | Parameters                 | National Goals | Jun'19 | Mar'20* | Jun'20 | YoY Variation |       |
|-----|----------------------------|----------------|--------|---------|--------|---------------|-------|
|     |                            |                |        |         |        | Amt.          | %     |
|     | ANBC                       |                | 640683 | 675616  | 672161 | 31478         | 4.91  |
| 1   | Priority Sector            |                | 263942 | 286691  | 270558 | 6616          | 2.51  |
|     | % to ANBC                  | 40%            | 41.20  | 42.43   | 40.25  |               |       |
| 2   | Agriculture (PS)           |                | 110638 | 115300  | 118527 | 7889          | 7.13  |
|     | % to ANBC                  | 18%            | 17.27  | 17.07   | 17.63  |               |       |
| 3   | Small and Marginal Farmers |                | 55696  | 59110   | 56943  | 1247          | 2.24  |
|     | % to ANBC                  | 8%             | 8.69   | 8.75    | 8.47   |               |       |
| 4   | Weaker Section             |                | 74812  | 76755   | 73981  | -831          | -1.11 |
|     | % to ANBC                  | 10%            | 11.68  | 11.36   | 11.01  |               |       |
| 5   | Women Beneficiaries        |                | 42085  | 45088   | 43619  | 1534          | 3.65  |
|     | % to ANBC                  | 5%             | 6.57   | 6.67    | 6.49   |               |       |
| 6   | Micro Enterprises (PS)     |                | 53043  | 55741   | 53545  | 502           | 0.95  |
|     | % to ANBC                  | 7.5%           | 8.28   | 8.25    | 7.97   |               |       |

\*O/s figure is as on 31.03.20 and % Ach. is on Quarterly Annual Average Basis.



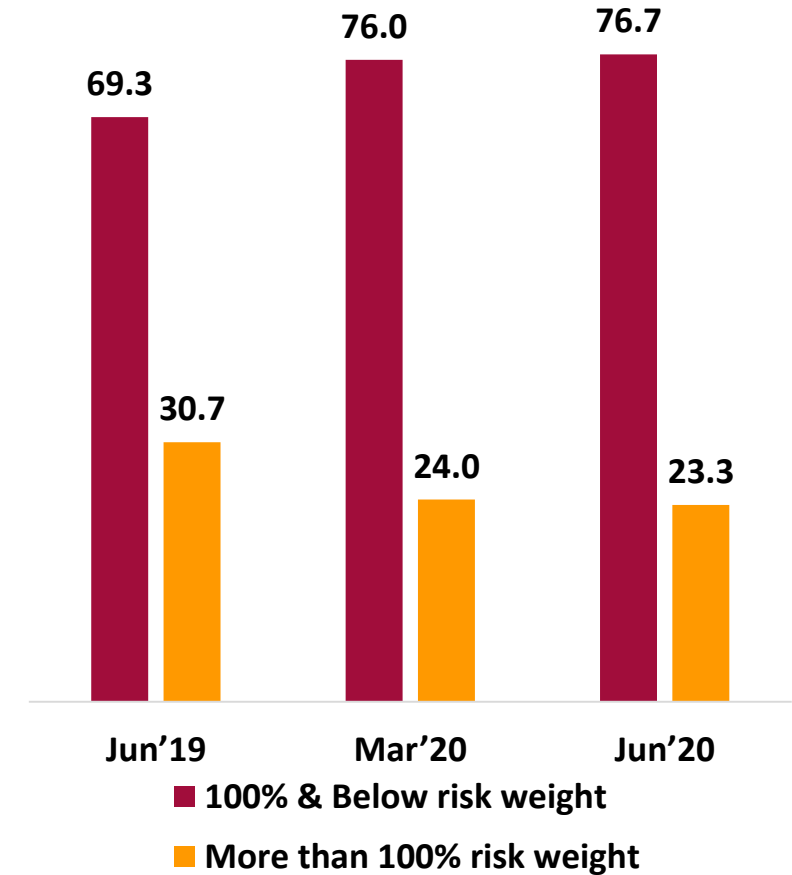
**Business Performance**

# External Rating Outstanding Portfolio

₹ Crore

| Sl | Rating Grade                 | Jun'19        | % Share     | Mar'20        | % Share     | Jun'20        | % Share     |
|----|------------------------------|---------------|-------------|---------------|-------------|---------------|-------------|
| 1  | AAA & AAA+                   | 77651         | 57.6        | 102671        | 65.7        | 70050         | 57.6        |
| 2  | AA                           | 55790         |             | 67682         |             | 56606         |             |
| 3  | A                            | 46331         |             | 43348         |             | 32153         |             |
| 4  | BBB                          | 35929         | 11.5        | 38674         | 11.9        | 37829         | 13.7        |
|    | <b>Total BBB &amp; Above</b> | <b>215701</b> | <b>69.1</b> | <b>252375</b> | <b>77.6</b> | <b>196638</b> | <b>71.3</b> |
| 5  | BB                           | 26184         | 11.0        | 24034         | 10.8        | 22206         | 12.0        |
| 6  | B                            | 7409          |             | 10398         |             | 10467         |             |
| 7  | C                            | 673           |             | 601           |             | 174           |             |
| 8  | D                            | 20414         | 6.5         | 10936         | 3.4         | 7487          | 2.7         |
|    | <b>Total BB &amp; Below</b>  | <b>54680</b>  | <b>17.5</b> | <b>45969</b>  | <b>14.1</b> | <b>40334</b>  | <b>14.7</b> |
| 9  | Unrated                      | 41554         | 13.3        | 26941         | 8.3         | 38607         | 14.0        |
|    | <b>Total</b>                 | <b>311935</b> |             | <b>325285</b> |             | <b>275579</b> |             |

## Risk Weight wise Portfolio



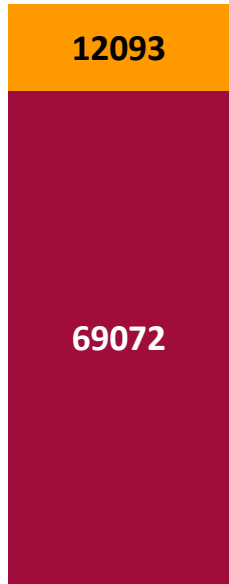
Exposure after risk mitigation

# Diversified Industry Portfolio

| Sl. | Parameters                   | Jun'19 | Mar'20 | Jun'20 |                      | YoY variation |
|-----|------------------------------|--------|--------|--------|----------------------|---------------|
|     |                              | O/S    | O/S    | O/S    | % to Total Portfolio | %             |
| 1   | Food Processing              | 12563  | 14237  | 11895  | 5.8                  | -5.3          |
| 2   | Textiles                     | 15379  | 10025  | 13199  | 6.4                  | -14.2         |
| 3   | Chemical & Chemical Products | 7666   | 18662  | 8079   | 3.9                  | 5.4           |
| 4   | Cement & Cement Products     | 2369   | 1546   | 1800   | 0.9                  | -24.0         |
| 5   | Basic Metal & Metal Products | 31733  | 31199  | 34146  | 16.6                 | 7.6           |
|     | -Iron & Steel                | 29067  | 28836  | 31539  | 15.4                 | 8.5           |
| 6   | Paper & paper products       | 1777   | 1085   | 1712   | 0.8                  | -3.7          |
| 7   | Petroleum                    | 4328   | 4611   | 4924   | 2.4                  | 13.8          |
| 8   | Engineering                  | 8207   | 5415   | 7787   | 3.8                  | -5.1          |
| 9   | Vehicles & Vehicle parts     | 2683   | 1790   | 2185   | 1.1                  | -18.6         |
| 10  | Construction                 | 3991   | 2955   | 2791   | 1.4                  | -30.1         |
| 11  | Infrastructure               | 100030 | 88306  | 89659  | 43.7                 | -10.4         |
|     | -Power                       | 53401  | 41679  | 43709  | 21.3                 | -18.1         |
|     | -Tele-Communication          | 15876  | 15556  | 17555  | 8.6                  | 10.6          |
|     | -Roads & Ports               | 21743  | 25424  | 23143  | 11.3                 | 6.4           |
|     | -Others                      | 9011   | 5648   | 5252   | 2.6                  | -41.7         |
| 12  | Others                       | 57409  | 34651  | 27136  | 13.2                 | -52.7         |
|     | Total                        | 248135 | 214485 | 205314 | 100                  | -17.3         |

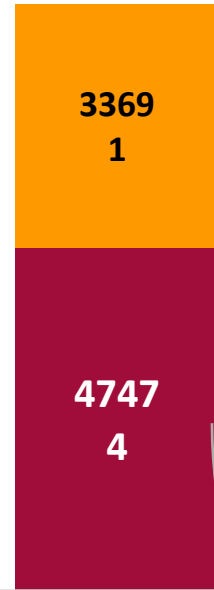
# NBFC as on 30.06.2020

NBFC Breakup



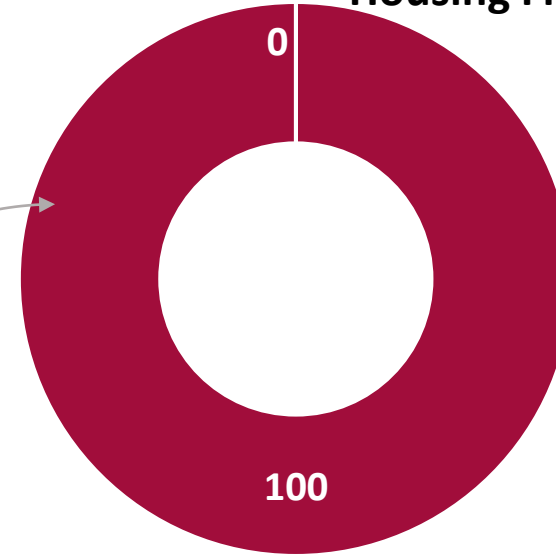
■ Pvt Sector ■ Public Sector

NBFC Breakup



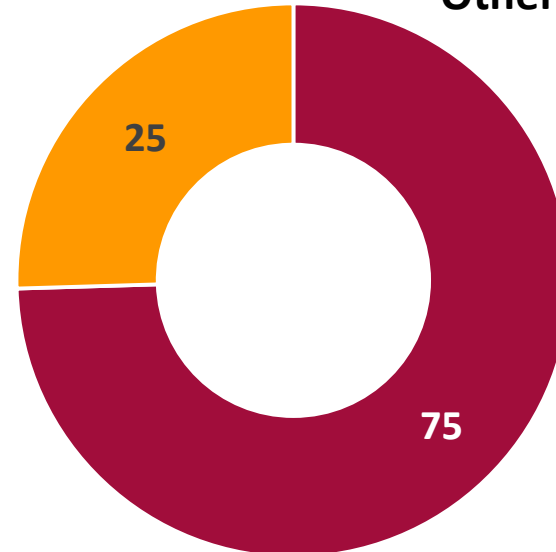
■ Others ■ HFC

Housing Finance



■ Pvt Sector  
■ Public Sector

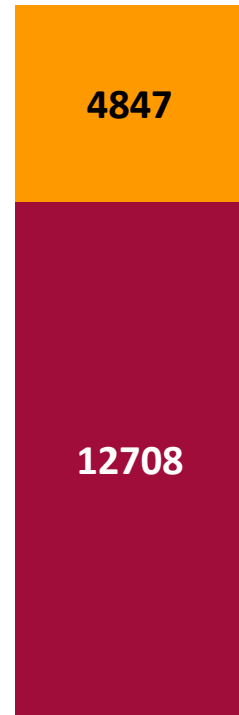
Others



■ Pvt Sector  
■ Public Sector

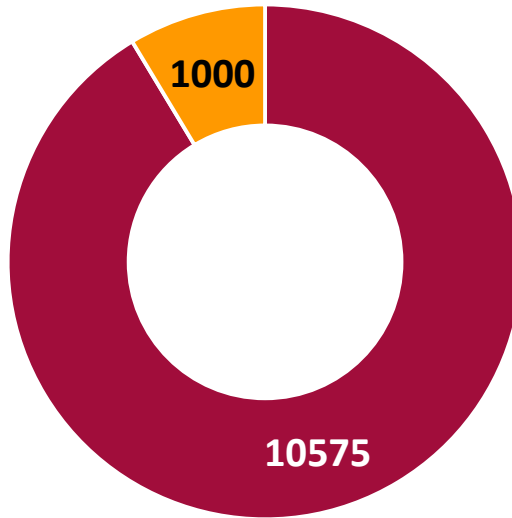
| External Rating wise portfolio |       |         |
|--------------------------------|-------|---------|
| NBFC                           | O/S   | % Share |
| AAA                            | 40448 | 49.8    |
| AA                             | 28238 | 34.8    |
| A                              | 4192  | 5.2     |
| BBB & Below                    | 8287  | 10.2    |
| Total                          | 81165 | 100     |

## Telecom Sector Classification



■ Pvt Sector ■ Public Sector

## External Rating Std Portfolio



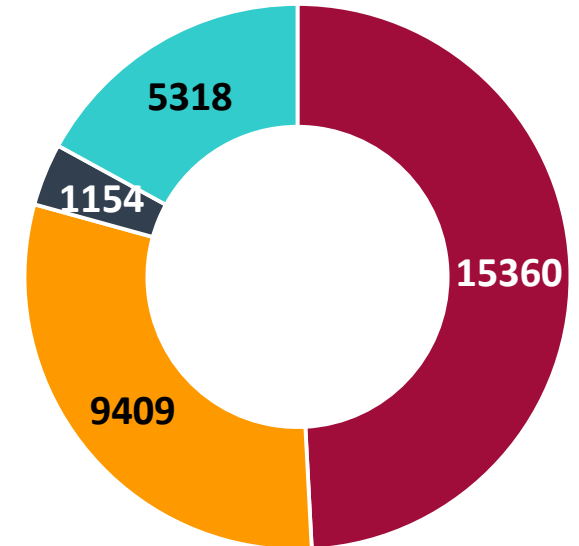
■ A & Above ■ B

## Power Sector Classification



■ Pvt Sector ■ Public Sector

## External Rating of standard portfolio



■ A & Above ■ BBB, BB & B  
■ C & D ■ Unrated

# Exposure<sub>(FB+NFB)</sub> to Sensitive Sector & Concentration Risk

| Sl. | Sensitive Sector       | Jun'19 | Mar'20 | Jun'20 | YoY Variation |       |
|-----|------------------------|--------|--------|--------|---------------|-------|
|     |                        |        |        |        | Amt.          | %     |
| 1   | Capital Market         | 5471   | 5329   | 4135   | -1336         | -24.4 |
| 2   | Commercial Real Estate | 21598  | 24159  | 23859  | 2261          | 10.5  |
| 3   | NBFC                   | 74495  | 94138  | 98490  | 23995         | 32.2  |
|     | <i>of which HFC</i>    | 23952  | 36223  | 33691  | 9739          | 40.7  |
| 4   | Aviation               | 8437   | 5337   | 5774   | -2663         | -31.6 |

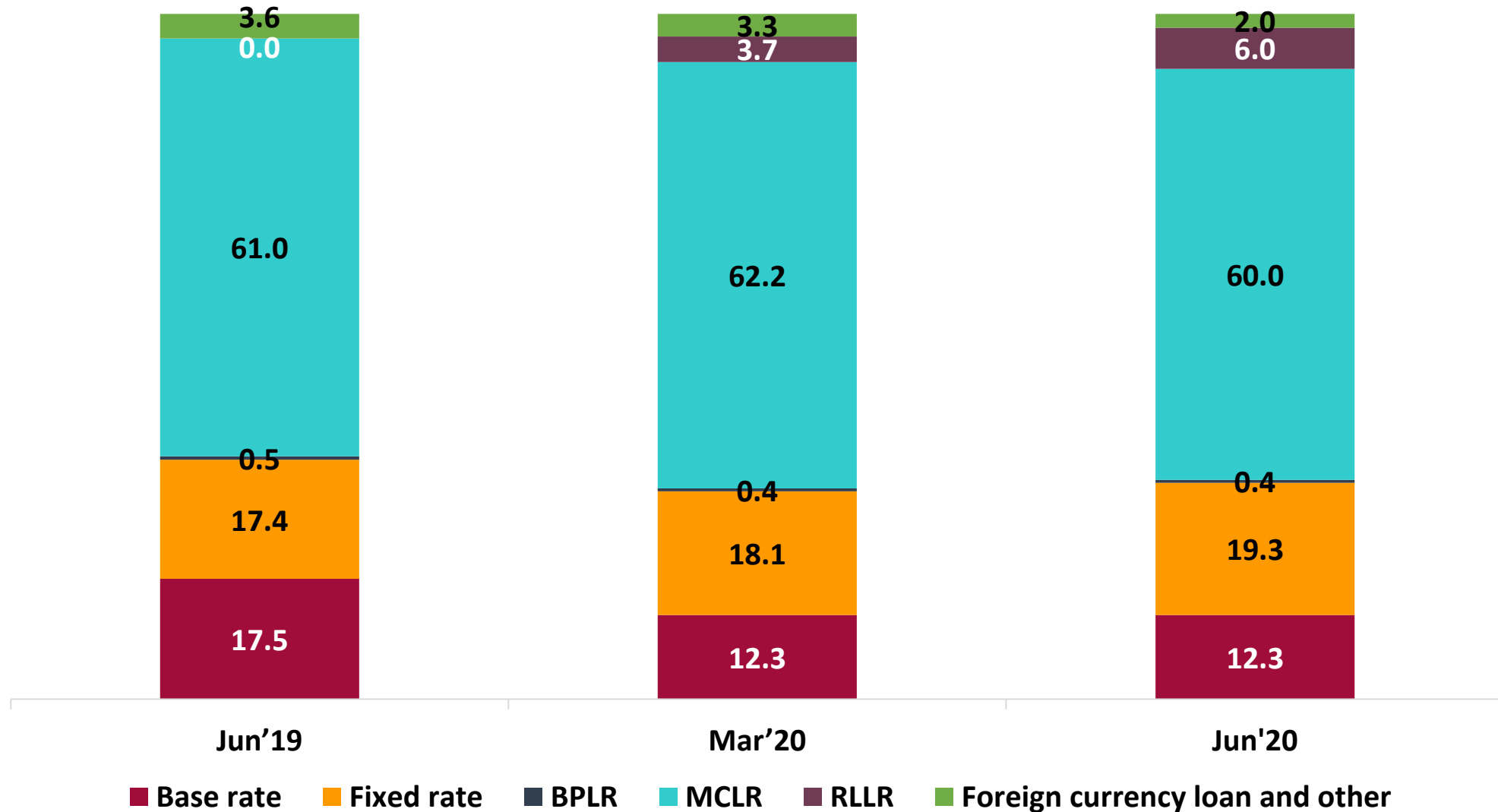
| Sl. | Concentration Risk                                  | Jun'19 | Mar'20 | Jun'20 |
|-----|-----------------------------------------------------|--------|--------|--------|
| 1   | Exposure to top 20 Borrowers as % of total Exposure | 16.51  | 17.36  | 17.16  |
| 2   | Exposure to top 10 Groups as % of total Exposure    | 12.50  | 12.41  | 12.96  |

# Regulatory Bifurcation of Advances

| Sl. | Parameters                                 | Jun'19 | Mar'20 | Jun'20 | YoY Variation |       |
|-----|--------------------------------------------|--------|--------|--------|---------------|-------|
|     |                                            |        |        |        | Amt.          | %     |
| 1   | Regulatory Retail (< Rs 5 Crore)           | 259386 | 269307 | 263307 | 3921          | 1.5   |
| 2   | Corporate Total                            | 435928 | 471530 | 438822 | 2894          | 0.7   |
| 2a  | Corporate (> Rs 250 Crore)                 | 296788 | 338434 | 308211 | 11423         | 3.8   |
| 2b  | Corporate (> Rs 50 Crore & < Rs 250 Crore) | 78764  | 74991  | 70021  | -8743         | -11.1 |
| 2c  | Corporate (> Rs 10 Crore & < Rs 50 Crore)  | 44413  | 42621  | 44339  | -74           | -0.2  |
| 2d  | Others (> Rs 5 Crore & < Rs 10 Crore)      | 15964  | 15483  | 16251  | 287           | 1.8   |
| 3   | Gross Domestic Advances (1+2)              | 695315 | 740837 | 702129 | 6814          | 1.0   |

# Advances Mix of Benchmark Rate (%)

₹ Crore



# Investment Portfolio

| Sl. | Parameters                          | Jun'19        | Mar'20        | Jun'20        | YoY Variation |             |
|-----|-------------------------------------|---------------|---------------|---------------|---------------|-------------|
|     |                                     |               |               |               | Amt.          | %           |
| 1   | Domestic Investment                 | 341240        | 371167        | 388529        | 47289         | 13.9        |
| a   | SLR                                 | 234540        | 253109        | 274206        | 39666         | 16.9        |
| b   | Non SLR                             | 106700        | 118058        | 114323        | 7623          | 7.2         |
|     | SLR as % to Dom. Investment         | 68.73         | 68.19         | 70.57         |               |             |
| I   | Held To Maturity (HTM)              | 226759        | 250951        | 259465        | 32706         | 14.4        |
| II  | Available For Sale (AFS)            | 114280        | 120211        | 127997        | 13717         | 12.0        |
| III | Held For trading (HFT)              | 201           | 5             | 1067          | 866           | 430.8       |
| 2   | Duration (AFS+HFT)                  | 3.09          | 3.35          | 3.17          |               |             |
| 3   | Modified Duration (AFS+HFT)         | 2.96          | 3.22          | 3.06          |               |             |
| 4   | Net demand & time Liabilities       | 1017297       | 1080263       | 1055284       | 37987         | 3.7         |
| 5   | Investment by Overseas Branches     | 6509          | 7084          | 7059          | 550           | 8.4         |
| 6   | <b>Total Gross Investment (1+5)</b> | <b>347749</b> | <b>378251</b> | <b>395588</b> | <b>47839</b>  | <b>13.8</b> |
|     | SLR HTM to Total SLR (%)            | 77.49         | 74.28         | 69.51         |               |             |
|     | HTM To Investment (%)               | 65.21         | 66.35         | 65.59         |               |             |

# Non SLR Portfolio

₹ Crore

| Sl. | Parameters                             | Jun'19        |            | Mar'20        |            | Jun'20        |            | Y-o-Y Variation |            |
|-----|----------------------------------------|---------------|------------|---------------|------------|---------------|------------|-----------------|------------|
|     |                                        | O/S           | % Share    | O/S           | % Share    | O/S           | % Share    | Amt             | Gr. %      |
| 1   | PSU Bonds                              | 18636         | 17.5       | 15898         | 13.5       | 20164         | 17.6       | 1528            | 8.2        |
| 2   | Corporate and Other Bonds & Debentures | 21580         | 20.2       | 14937         | 12.7       | 12331         | 10.8       | -9249           | -42.8      |
| 3   | Special Govt. Sec excl. Recap Bonds    | 975           | 0.9        | 1217          | 1.0        | 1394          | 1.2        | 419             | 43.0       |
| 4   | CG Recap. Bond                         | 37856         | 35.5       | 55274         | 46.8       | 55274         | 48.4       | 17418           | 46.01      |
| 5   | Share of PSU/Corporate/Others          | 9525          | 8.9        | 9035          | 7.7        | 8935          | 7.8        | -590            | -6.2       |
| 6   | Venture Capital Fund                   | 349           | 0.3        | 338           | 0.3        | 336           | 0.3        | -13             | -3.7       |
| 7   | Regional Rural Bank                    | 489           | 0.5        | 599           | 0.5        | 599           | 0.5        | 110             | 22.5       |
| 8   | Security Receipts                      | 2555          | 2.4        | 2453          | 2.1        | 2439          | 2.1        | -116            | -4.5       |
| 9   | Subsidiaries JV                        | 3145          | 3.0        | 3196          | 2.7        | 3196          | 2.8        | 51              | 1.6        |
| 10  | Other                                  | 11592         | 10.9       | 15113         | 12.8       | 9656          | 8.5        | -1936           | -16.7      |
|     | <b>Total Non SLR Investment</b>        | <b>106701</b> | <b>100</b> | <b>118058</b> | <b>100</b> | <b>114323</b> | <b>100</b> | <b>7622</b>     | <b>7.1</b> |

| TLTRO 1.0 book value | AAA  | Grand Total |
|----------------------|------|-------------|
| Corporate            | 1085 | 1085        |
| NBFC                 | 1634 | 1634        |

| TLTRO 2.0 book (NBFC) | Grand Total |
|-----------------------|-------------|
| MFI                   | 100         |
| Below Rs 500 Cr.      | -           |
| Rs 500 – Rs 5000 Cr.  | 125         |
| Above Rs 5000 Cr.     | 500         |
| Total                 | 725         |

| EPCGS | Grand Total |
|-------|-------------|
| NBFC  | 825         |

Investments to the tune of Rs 225 cr have been invested under TLRTO 2.0 and covered under Extended PCGS also

# Income

₹ Crore

| Sl. | Parameters                   | Q1' FY20 | Q4' FY20 | Q1' FY21 | YoY Variation |       |
|-----|------------------------------|----------|----------|----------|---------------|-------|
|     |                              |          |          |          | Amt.          | %     |
| 1   | Interest Income (2+3+4)      | 20381    | 21028    | 20605    | 224           | 1.1   |
| 2   | Interest on Advances         | 13672    | 14047    | 13919    | 247           | 1.8   |
| 3   | Interest on Investments      | 5934     | 6105     | 6060     | 126           | 2.1   |
| 4   | Other Interest Income        | 774      | 877      | 626      | -148          | -19.1 |
| 5   | Other Income (6+7+8+9)       | 3419     | 4035     | 3688     | 269           | 7.9   |
|     | of which                     |          |          |          |               |       |
| 6   | Fee Based Income             | 1769     | 1706     | 1653     | -116          | -6.6  |
| 7   | Recovery in Written off a/cs | 592      | 1453     | 719      | 127           | 21.4  |
| 8   | Trading Profit               | 1044     | 831      | 1308     | 264           | 25.3  |
| 9   | Others                       | 14       | 45       | 8        | -6            | -41.8 |
| 10  | Total Income (1+5)           | 23800    | 25063    | 24293    | 493           | 2.1   |

# Fee Based Income

₹ Crore

| Sl. | Parameters              | Q1' FY20    | Q4' FY20    | Q1' FY21    | YoY Variation |             |
|-----|-------------------------|-------------|-------------|-------------|---------------|-------------|
|     |                         |             |             |             | Amt.          | %           |
|     | <b>Fee Based Income</b> | <b>1769</b> | <b>1706</b> | <b>1653</b> | <b>-116</b>   | <b>-6.6</b> |
| 1   | Processing Fees         | 571         | 273         | 520         | -51           | -8.9        |
| 2   | LC/LG Income            | 204         | 218         | 229         | 25            | 12.2        |
| 3   | Income from Ins & MF    | 68          | 103         | 69          | 1             | 2.2         |
| 4   | Govt. Business          | 36          | 62          | 31          | -5            | -12.9       |
| 5   | Exchange Profit         | 190         | 175         | 152         | -38           | -19.9       |
| 6   | Misc. Fee Income        | 701         | 874         | 651         | -50           | -7.1        |

# Expenses

₹ Crore

| Sl. | Parameters                  | Q1' FY20 | Q4' FY20 | Q1' FY21 | YoY Variation |       |
|-----|-----------------------------|----------|----------|----------|---------------|-------|
|     |                             |          |          |          | Amt.          | %     |
| 1   | Total Interest Paid (2+3+4) | 14140    | 14218    | 13856    | -284          | -2.0  |
| 2   | Intt. Paid on Deposits      | 13473    | 13364    | 13030    | -443          | -3.3  |
| 3   | Intt. Paid on Borrowings    | 136      | 338      | 296      | 160           | 116.9 |
| 4   | Others                      | 531      | 516      | 530      | -1            | -0.2  |
|     |                             |          |          |          |               |       |
| 5   | Operating Expenses (6+7)    | 4510     | 8972     | 5156     | 646           | 14.3  |
| 6   | Estab. Expenses             | 2770     | 6753     | 3307     | 537           | 19.4  |
|     | <i>Of Which</i>             |          |          |          |               |       |
|     | Employee Benefits (AS-15)   | 330      | 1511     | 750      | 420           | 127.6 |
| 7   | Other Operating Expenses    | 1740     | 2219     | 1849     | 109           | 6.3   |
| 8   | Total Expenses (1+5)        | 18650    | 23190    | 19013    | 363           | 1.9   |

# Profit & Provisions

| Sl. | Parameters                                | Q1' FY20    | Q4' FY20      | Q1' FY21    | YoY Variation |            |
|-----|-------------------------------------------|-------------|---------------|-------------|---------------|------------|
|     |                                           |             |               |             | Amt.          | %          |
| 1   | Net Interest Income                       | 6240        | 6810          | 6748        | 508           | 8.1        |
| 2   | Other Income                              | 3419        | 4035          | 3688        | 269           | 7.9        |
| 3   | Operating Income                          | 9660        | 10845         | 10436       | 776           | 8.0        |
| 4   | Operating Expenses                        | 4510        | 8972          | 5156        | 646           | 14.3       |
| 5   | <b>Operating Profit</b>                   | <b>5150</b> | <b>1872</b>   | <b>5280</b> | <b>130</b>    | <b>2.5</b> |
| 6   | Provisions                                | 3940        | 12005         | 4972        | 1032          | 26.2       |
|     | <i>Of which</i>                           |             |               |             |               |            |
|     | NPAs                                      | 3427        | 9698          | 4836        | 1409          | 41.1       |
|     | Standard Advances incl. Std. Restructured | 232         | 739           | 520         | 288           | 124.3      |
|     | Depreciation on Investment                | -108        | -208          | -745        | -637          | 586.8      |
|     | Income Tax                                | 509         | -430          | 286         | -223          | -43.9      |
|     | Others                                    | -120        | 2207          | 74          | 194           | -161.7     |
| 7   | <b>Net Profit</b>                         | <b>1210</b> | <b>-10133</b> | <b>308</b>  | <b>-902</b>   |            |

# Profitability & Productivity Ratios

Annualized %

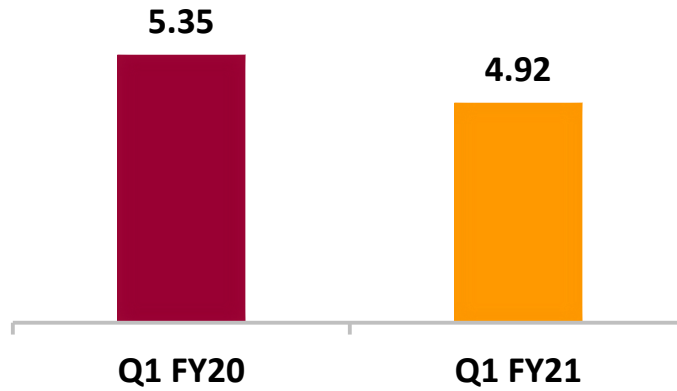
| Sl. | Profitability Ratios                    | Q1' FY20 | Q4' FY20 | Q1' FY21 |
|-----|-----------------------------------------|----------|----------|----------|
| 1   | Return on Assets [%]                    | 0.40     | -3.03    | 0.09     |
| 2   | Staff Cost to Income Ratio [%]          | 28.67    | 62.27    | 31.69    |
| 3   | Other Cost to Income Ratio [%]          | 18.01    | 20.46    | 17.72    |
| 4   | Cost to Income Ratio [%]                | 46.68    | 82.73    | 49.41    |
| 5   | Opt. Profit to AWF [%]                  | 1.65     | 0.56     | 1.59     |
| 6   | Opt. Exp. To AWF [%]                    | 1.45     | 2.68     | 1.55     |
| 7   | Earnings per share [₹] (Not Annualized) |          |          | 0.33     |
| 8   | Book Value per Share [₹]                |          |          | 53.18    |

| Sl. | Productivity Ratios           | Jun'19 | Mar'20 | Jun'20 |
|-----|-------------------------------|--------|--------|--------|
| 1   | Business per Employee         | 1733   | 1888   | 1873   |
| 2   | Business per Branch           | 15581  | 16781  | 16434  |
| 3   | Operating Profit per Employee | 20.41  | 7.71   | 22.01  |
| 4   | Operating Profit per Branch   | 188    | 69     | 193    |

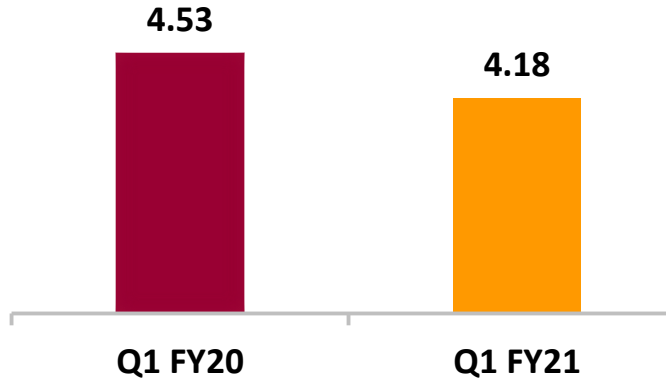
# Cost & Yield Ratios (Q1)

Annualized %

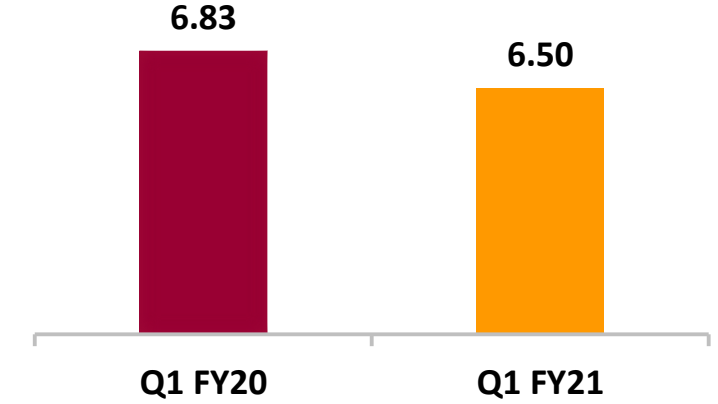
Cost of Deposit - Global [%]



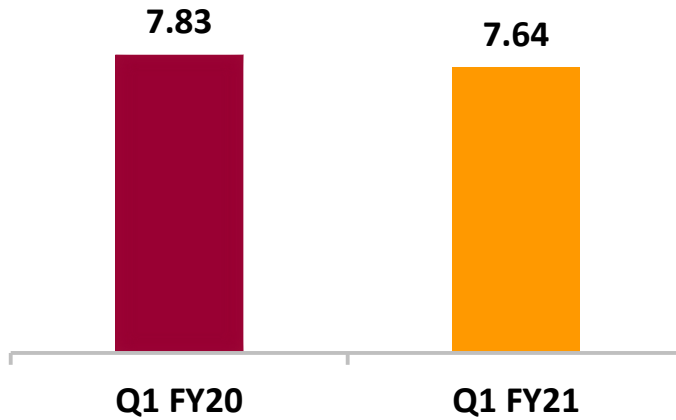
Cost of Funds -Global [%]



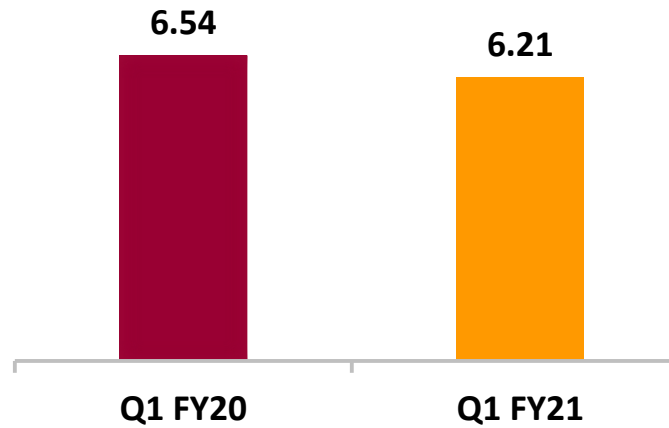
Yield on Investment - Global [%]



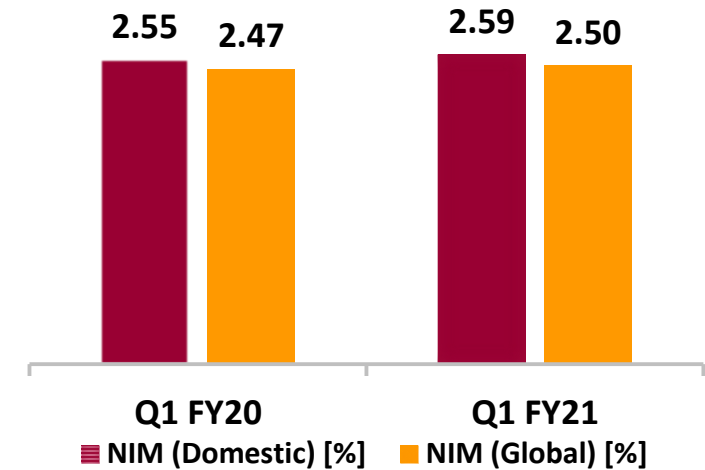
Yield on Advances – Global [%]



Yield on Funds – Global [%]

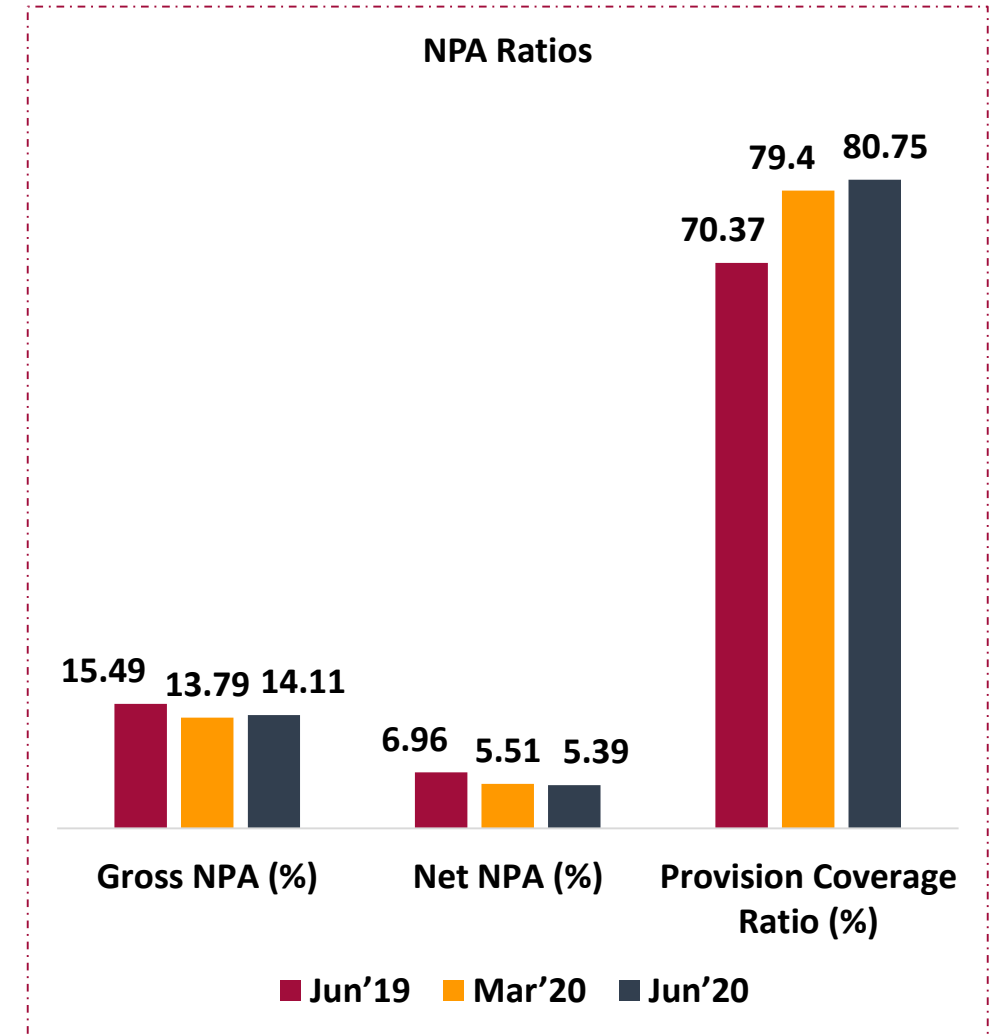


NIM [%]



# NPA Ratios

| Sl. | Parameters                             | Jun'19 | Mar'20 | Jun'20 |
|-----|----------------------------------------|--------|--------|--------|
| 1   | Gross NPA (%)                          | 15.49  | 13.79  | 14.11  |
| 2   | Net NPA (%)                            | 6.97   | 5.51   | 5.39   |
| 3   | Provision Coverage Ratio (%)           | 70.37  | 79.40  | 80.75  |
| 4   | Provision Coverage Ratio (%) (Exc TWO) | 59.18  | 63.57  | 65.34  |
| 5   | Slippage Ratio (%)                     | 4.53   | 4.84   | 1.51   |
| 6   | Credit Cost (%)                        | 1.83   | 3.22   | 2.50   |



# Movement of NPA

| Sl. | Parameters                              | Jun'19<br>(Q1FY20) | Mar'20<br>(Q4FY20) | FY20   | Jun'20<br>(Q1FY21) |
|-----|-----------------------------------------|--------------------|--------------------|--------|--------------------|
| 1   | NPA as at the beginning of Year/Quarter | 112243             | 109900             | 112243 | 105165             |
| 2   | -Cash Recovery                          | 2960               | 4066               | 14289  | 1069               |
| 3   | -Up-gradation                           | 1824               | 1311               | 2709   | 603                |
| 4   | -Write Off                              | 4413               | 6451               | 21005  | 4120               |
| 5   | Total Reduction (2+3+4)                 | 9197               | 11828              | 38002  | 5792               |
| 6   | Fresh Addition                          | 7230               | 7093               | 30924  | 2476               |
|     | -Fresh slippages                        | 6400               | 6161               | 27562  | 1917               |
|     | -Debits in existing NPA A/cs            | 830                | 932                | 3362   | 558                |
| 7   | Gross NPAs at end of the period         | 110276             | 105165             | 105165 | 101849             |
| 8   | Eligible Deductions incl. Provisions    | 65257              | 66846              | 66846  | 66546              |
| 9   | Net NPAs                                | 45019              | 38320              | 38320  | 35303              |
| 10  | Recovery in written-off A/cs            | 640                | 1453               | 4334   | 719                |

# Asset Classification: Advance

| Sl. | Parameters          | Jun'19 |        | Mar'20 |        | Jun'20 |        | YoY Variation |        |
|-----|---------------------|--------|--------|--------|--------|--------|--------|---------------|--------|
|     |                     | O/S    | Share% | O/S    | Share% | O/S    | Share% | Amt.          | Var. % |
| 1   | Standard            | 601522 | 84.5   | 657556 | 86.2   | 619846 | 85.9   | 18324         | 3.0    |
| 2   | Gross NPA           | 110276 | 15.5   | 105165 | 13.8   | 101849 | 14.1   | -8427         | -7.6   |
| 2a  | Sub-Standard        | 19491  | 2.7    | 18932  | 2.5    | 15366  | 2.1    | -4125         | -21.2  |
| 2b  | Doubtful            | 75483  | 10.6   | 70705  | 9.3    | 70619  | 9.8    | -4864         | -6.4   |
| 2c  | Loss                | 15303  | 2.1    | 15528  | 2.0    | 15864  | 2.2    | 561           | 3.7    |
|     | Total Advances(1+2) | 711799 | 100.0  | 762721 | 100.0  | 721695 | 100.0  | 9896          | 1.4    |

# NPA Classification: Sector Wise

₹ Crore

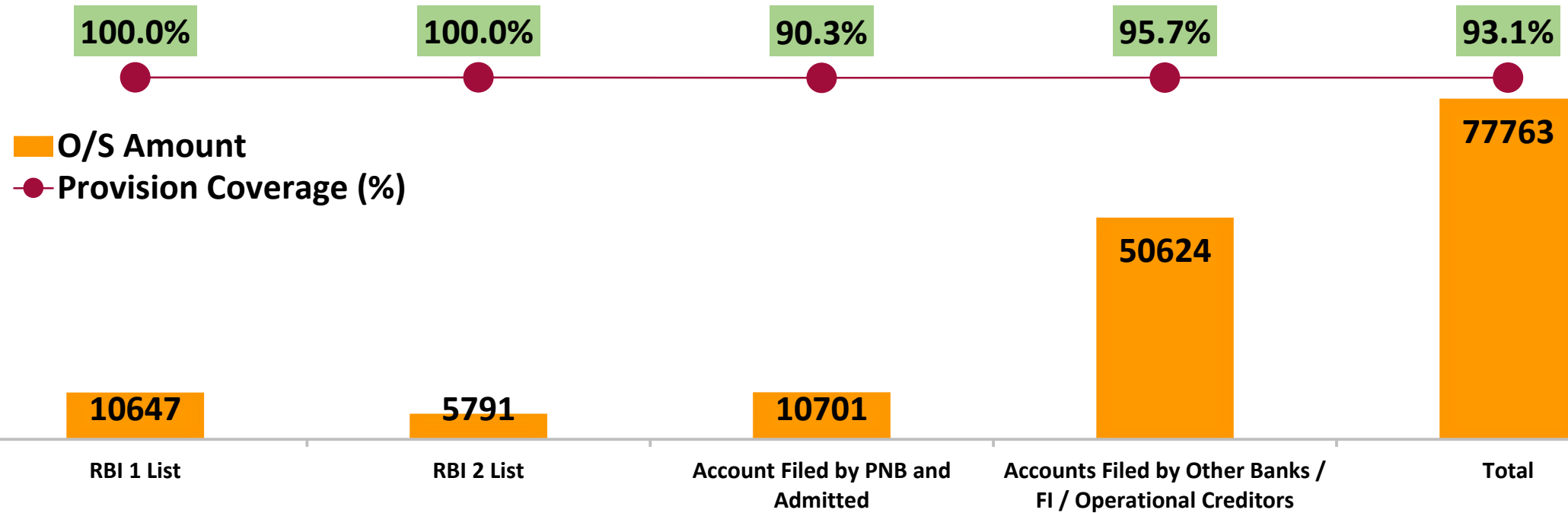
| Sl. | Parameters                    | Jun'19 |       | Mar'20 |       |               | Jun'20 |       |               |
|-----|-------------------------------|--------|-------|--------|-------|---------------|--------|-------|---------------|
|     |                               | GNPA   | GNPA% | GNPA   | GNPA% | Slippages (Q) | GNPA   | GNPA% | Slippages (Q) |
| 1   | Retail Loans                  | 4197   | 3.4   | 4601   | 3.5   | 575           | 4458   | 3.4   | 107           |
| 2   | Agriculture & Allied (PS+NPS) | 16885  | 14.6  | 18281  | 15.6  | 1734          | 19132  | 15.2  | 121           |
| 3   | MSME                          | 13957  | 11.9  | 19748  | 16.8  | 2301          | 17389  | 14.8  | 472           |
| 4   | Corporate & Others            | 73734  | 21.9  | 60857  | 16.2  | 1551          | 58328  | 17.8  | 441           |
|     | Domestic Advances             | 108773 | 15.6  | 103487 | 14.0  | 6161          | 99307  | 14.1  | 1141          |
|     | Overseas Advances             | 1503   | 9.1   | 1678   | 7.7   | 0             | 2542   | 13.0  | 776           |
|     | Global Gross Advances         | 110276 | 15.5  | 105165 | 13.8  | 6161          | 101849 | 14.1  | 1917          |

| Sl. | Parameters          | Jun'19 |       | Mar'20 |       | Jun'20 |       |
|-----|---------------------|--------|-------|--------|-------|--------|-------|
|     |                     | GNPA   | GNPA% | GNPA   | GNPA% | GNPA   | GNPA% |
| 1   | Total Retail Credit | 4197   | 3.4   | 4474   | 3.4   | 4458   | 3.4   |
|     | <i>of which</i>     |        |       |        |       |        |       |
| 2   | Housing             | 2216   | 2.9   | 2383   | 2.8   | 2354   | 2.9   |
| 3   | Mortgage            | 444    | 3.2   | 370    | 3.2   | 541    | 3.7   |
| 4   | Car/Vehicle         | 476    | 5.6   | 479    | 5.5   | 472    | 5.5   |
| 5   | Education           | 882    | 11.8  | 878    | 11.3  | 889    | 11.6  |
| 6   | Personal            | 117    | 2.4   | 132    | 2.5   | 142    | 2.7   |
| 7   | Others              | 63     | 0.5   | 232    | 1.5   | 61     | 0.5   |

# Exposure to NCLT accounts: 30<sup>th</sup> June 2020

₹ Crore

| Sl. | Parameters             | Accounts | Balance | Provision | PCR%   |
|-----|------------------------|----------|---------|-----------|--------|
| 1   | RBI list 1             | 5        | 10647   | 10647     | 100.0% |
| 2   | RBI list 2             | 12       | 5791    | 5791      | 100.0% |
| 3   | Filed by other Lenders | 353      | 50624   | 45712     | 90.3%  |
| 4   | Filed by PNB           | 136      | 10701   | 10245     | 95.7%  |
| 5   | <b>Total</b>           | 506      | 77763   | 72395     | 93.1%  |



# Standard Restructured Advances

| Sl | Movement of Std. Restructured Advances | Mar'20      | Jun'20      |
|----|----------------------------------------|-------------|-------------|
| A  | Opening Balance                        | 4914        | 2236        |
| B  | Total Addition                         | 1058        | 70          |
| 1  | Fresh Restructuring                    | 771         | 53          |
| 2  | Up-gradation                           | 287         | 17          |
| C  | Reduction                              | 3736        | 8           |
| 1  | In eligible                            | 504         | 5           |
| 2  | Down-gradation to NPA                  | 1514        | 1           |
| 3  | Exit/Failure                           | 1718        | 2           |
|    | <b>Closing Balance (A+B-C)</b>         | <b>2236</b> | <b>2298</b> |

| Sl. | Sector wise Std. Restructured | Mar'20      | Jun'20      |
|-----|-------------------------------|-------------|-------------|
| A   | Retail Loans                  |             |             |
| B   | Agriculture & Allied          | 2067        | 2112        |
| C   | MSME                          | 160         | 177         |
| D   | Corporate & Others            | 9           | 9           |
|     | <b>Total</b>                  | <b>2236</b> | <b>2298</b> |

| One Time Restructuring of advances - MSME |        |            |
|-------------------------------------------|--------|------------|
| Accounts Restructured                     | Amount | Provisions |
| 49247                                     | 2689   | 134        |

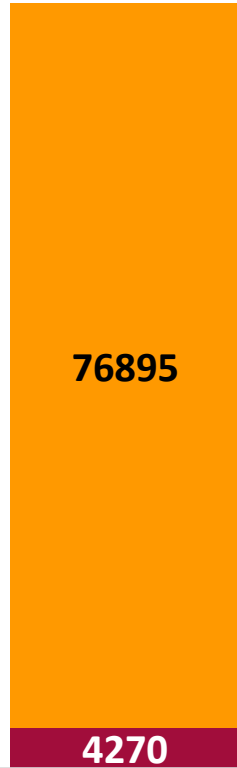
# NPA classification: Industry wise

| Sl. | Parameters                   | Jun'19 |       | Mar'20 |       | Jun'20 |       | YoY variation |
|-----|------------------------------|--------|-------|--------|-------|--------|-------|---------------|
|     |                              | GNPA   | GNPA% | GNPA   | GNPA% | GNPA   | GNPA% | Amount        |
| 1   | Food Processing              | 2900   | 23.1  | 4158   | 29.2  | 2812   | 23.6  | -88           |
| 2   | Textiles                     | 3339   | 21.7  | 3397   | 33.9  | 3211   | 24.3  | -128          |
| 3   | Chemical & Chemical Products | 1327   | 17.3  | 1188   | 6.4   | 1132   | 14.0  | -195          |
| 4   | Cement & Cement Products     | 1045   | 44.1  | 307    | 19.9  | 1031   | 57.3  | -14           |
| 5   | Basic Metal & Metal Products | 14786  | 46.6  | 11195  | 35.9  | 10986  | 32.2  | -3800         |
|     | -Iron & Steel                | 13908  | 47.8  | 10283  | 35.7  | 10129  | 32.1  | -3779         |
| 6   | Paper & paper products       | 187    | 10.5  | 150    | 13.8  | 133    | 7.8   | -54           |
| 7   | Petroleum                    | 356    | 8.2   | 369    | 8.0   | 383    | 7.8   | 27            |
| 8   | Engineering                  | 2634   | 32.1  | 2861   | 52.8  | 2795   | 35.9  | 161           |
| 9   | Vehicles & Vehicle parts     | 1437   | 53.6  | 1044   | 58.3  | 1013   | 46.4  | -424          |
| 10  | Construction                 | 1417   | 35.5  | 1167   | 39.5  | 1223   | 43.8  | -194          |
| 11  | Infrastructure               | 35361  | 35.4  | 23192  | 26.3  | 22576  | 25.2  | -12785        |
|     | -Power                       | 21724  | 40.7  | 12598  | 30.2  | 12468  | 28.5  | -9256         |
|     | -Tele-Communication          | 5728   | 36.1  | 3682   | 23.7  | 4910   | 28.0  | -818          |
|     | -Roads & Ports               | 5285   | 24.3  | 5997   | 23.6  | 4457   | 19.3  | -828          |
|     | -Others                      | 2624   | 29.1  | 915    | 16.2  | 741    | 14.1  | -1883         |
| 12  | Others                       | 13928  | 24.3  | 13037  | 37.6  | 9224   | 34.0  | -4704         |
|     | Total                        | 78717  | 31.7  | 62065  | 28.9  | 56519  | 27.5  | -22198        |

# NPA in Key Sectors

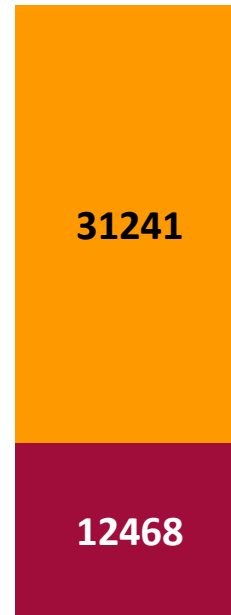
₹ Crore

## NBFC



■ NPA ■ Standard

## Power



■ NPA ■ Standard

## Telecom



■ NPA ■ Standard

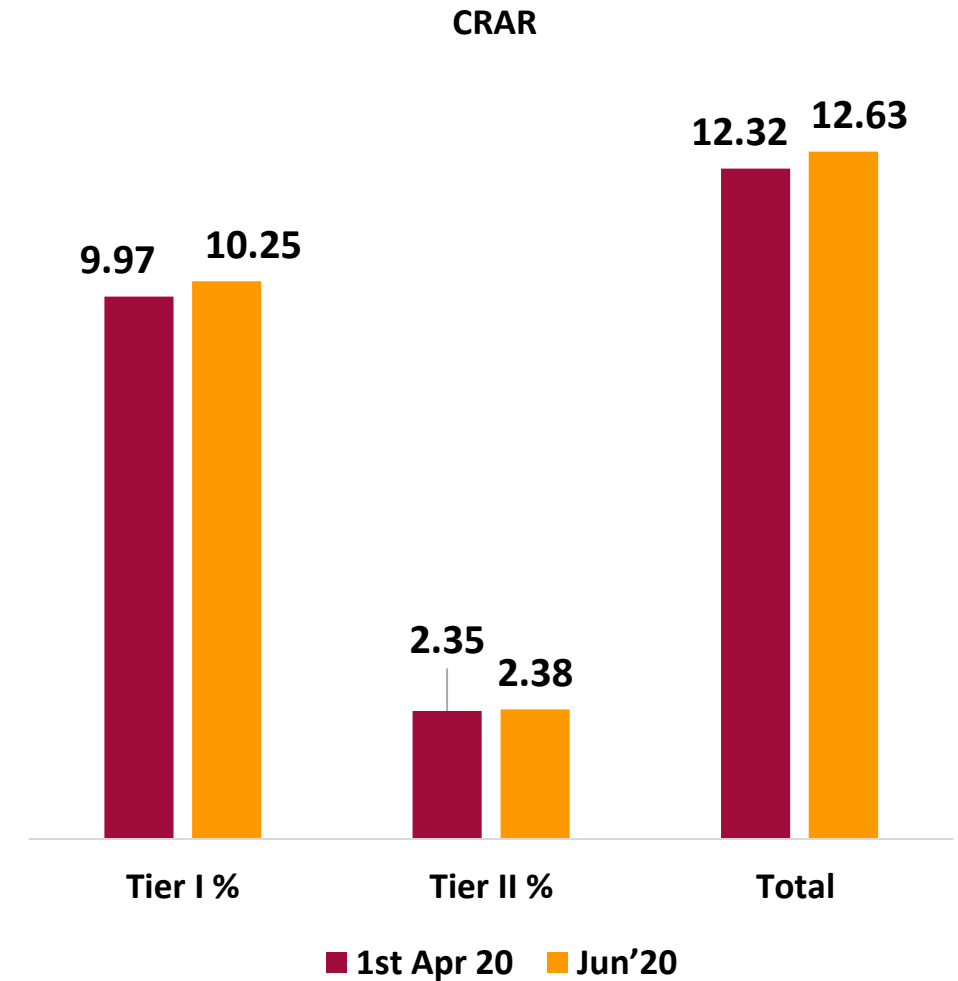
# Position of SMA 2

| Parameter                         | Jun'19       | Mar'20       | Jun'20       |
|-----------------------------------|--------------|--------------|--------------|
| <b>SMA2</b>                       | <b>36284</b> | <b>15078</b> | <b>10641</b> |
| <b>SMA2 as % to Dom. Advances</b> | <b>5.20</b>  | <b>2.04</b>  | <b>1.51</b>  |
| <b>Retail</b>                     | <b>7140</b>  | <b>2797</b>  | <b>993</b>   |
| <b>MSME</b>                       | <b>12396</b> | <b>3141</b>  | <b>3130</b>  |
| <b>Agriculture</b>                | <b>4458</b>  | <b>4261</b>  | <b>4595</b>  |
| <b>Corporate &amp; Others</b>     | <b>12290</b> | <b>4879</b>  | <b>1923</b>  |

# Capital Adequacy (Basel III)

₹ Crore

| Sl. | Parameters                 | 1 <sup>st</sup> Apr'20 | Jun'20       |
|-----|----------------------------|------------------------|--------------|
| 1   | Tier I                     | 62467                  | 63745        |
|     | Common Equity              | 57419                  | 58697        |
|     | Additional Tier I          | 5048                   | 5048         |
| 2   | Tier II                    | 14707                  | 14781        |
| 3   | <b>Total (Tier I+II)</b>   | <b>77174</b>           | <b>78526</b> |
| 4   | Risk-weighted Assets       | 626278                 | 621981       |
|     |                            |                        |              |
| 1   | Tier I %                   | 9.97                   | 10.25        |
|     | Common Equity %            | 9.17                   | 9.44         |
|     | Additional Tier I %        | 0.81                   | 0.81         |
| 2   | Tier II %                  | 2.35                   | 2.38         |
| 3   | <b>Total (Tier I+II) %</b> | <b>12.32</b>           | <b>12.63</b> |

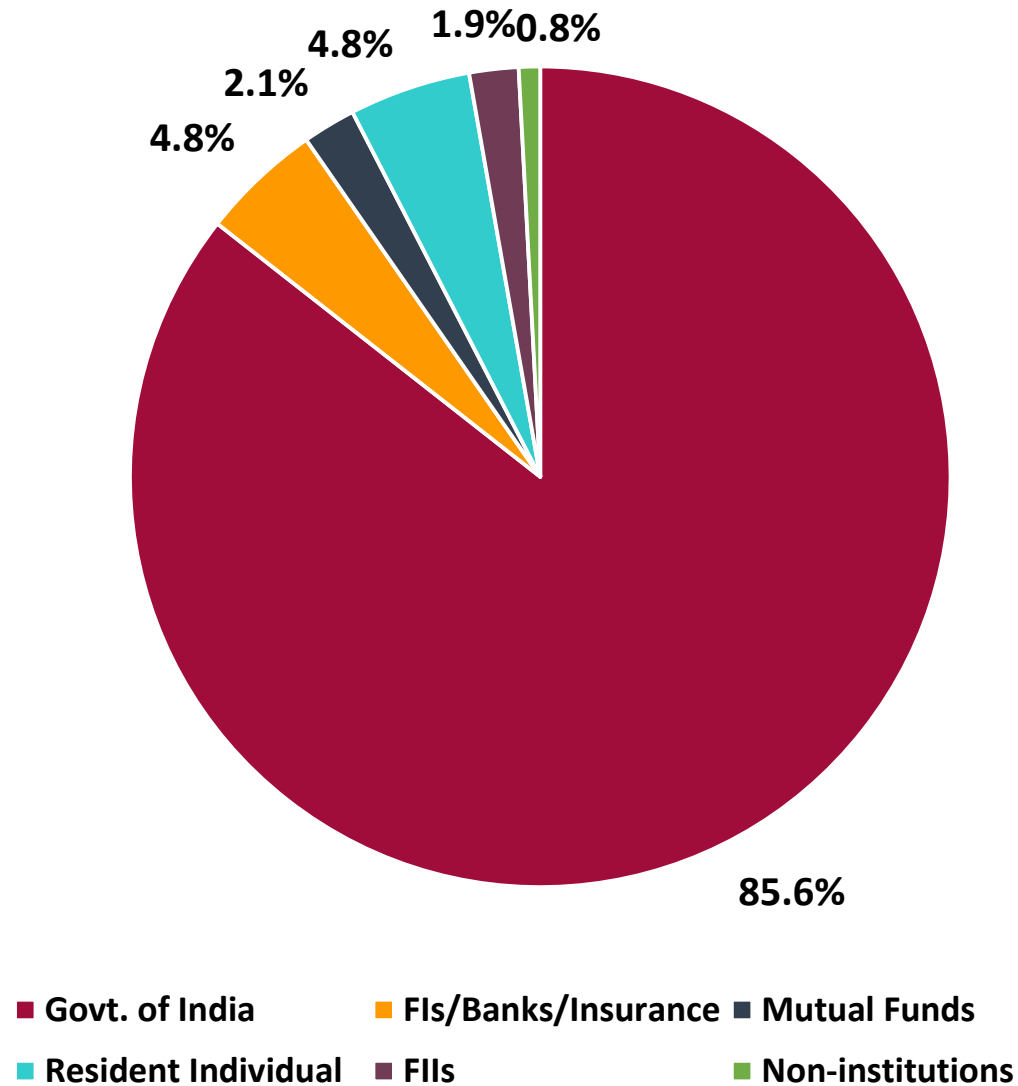


# Capital Optimization

| Sl. | Parameters                       | Jun'19 | Mar'20 | Jun'20 |
|-----|----------------------------------|--------|--------|--------|
| 1   | Credit RWA                       | 491660 | 501427 | 497376 |
|     | <i>Of which</i> Credit RWA (FB)  | 402262 | 401439 | 374105 |
| 2   | Market RWAs                      | 53041  | 54954  | 59052  |
| 3   | Operational RWAs                 | 61732  | 63187  | 65553  |
| 4   | Total RWAs                       | 606434 | 619568 | 621981 |
|     |                                  |        |        |        |
| 5   | Global Credit Exposure           | 811671 | 882881 | 842843 |
| 6   | Credit Exposure (Domestic FB)    | 772750 | 835320 | 769441 |
| 7   | RWA/Advances                     | 73%    | 70%    | 74%    |
| 8   | Credit RWA Density (Domestic FB) | 54%    | 50%    | 49%    |
|     |                                  |        |        |        |
| 9   | Total NFB O/S                    | 94492  | 108604 | 73401  |
| 10  | NFB RWA                          | 33128  | 37433  | 31896  |
|     |                                  |        |        |        |
| 11  | Leverage Ratio                   | 4.30   | 4.97   | 4.95   |

# Share holding Pattern

30<sup>th</sup> June'20

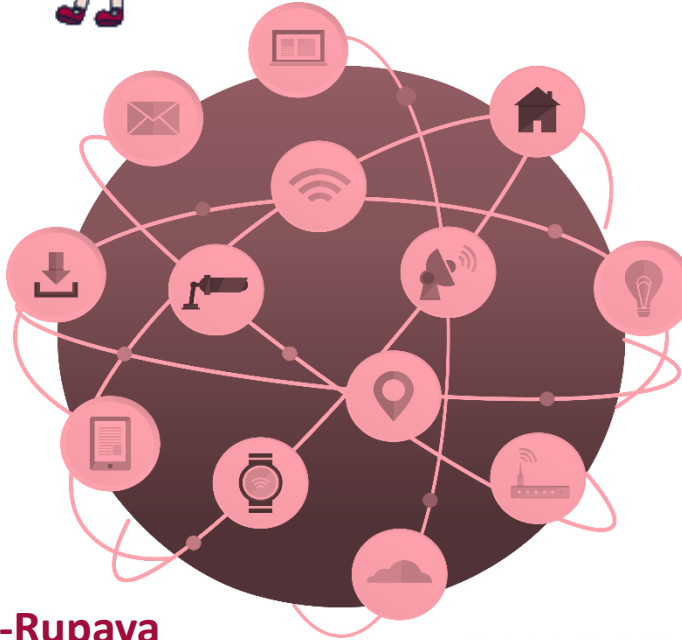


# Expanding Digital Footprints



## ▲ PIHU

PNB's Instant Help for  
yoU  
*Available on IBS & MBS*



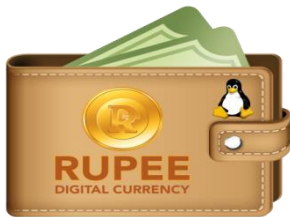
## ▲ UPI txns

19.16 Crore  
YoY Gr 76%



## ▲ PoS

Total Installed  
88204  
YoY:17.78%



## ▲ PNB E-Rupaya

Digital Solution in  
Villages without  
internet  
connectivity



## ▲ Internet Banking

Users Crossed  
233.03 Lakh



## ▲ Credit Card

Total issued  
355209



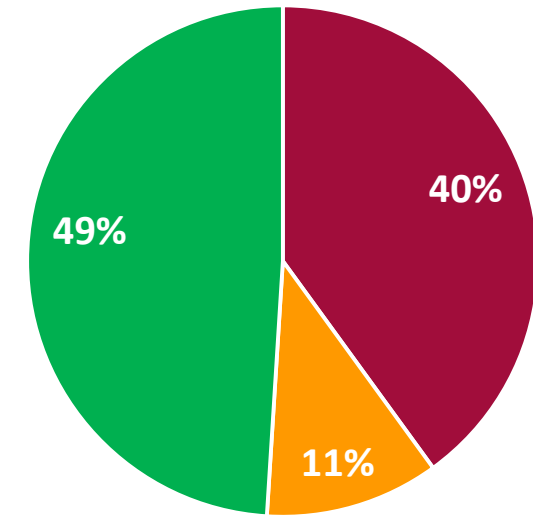
## ▲ Bharat/BHIM QR Code

Total Installed  
173958  
YoY Gr: 139%

| Sl. | Digital Transactions | Q1 FY'20       |                              | Q1 FY'21       |                              |
|-----|----------------------|----------------|------------------------------|----------------|------------------------------|
|     |                      | Txn (in lakhs) | % Share to Total Digital Txn | Txn (in lakhs) | % Share to Total Digital Txn |
| 1   | Internet Banking     | 70.1           | 2.93                         | 58.7           | 1.52                         |
| 2   | Mobile Banking       | 13.7           | 0.57                         | 22.2           | 0.58                         |
| 3   | AEPS                 | 309.4          | 12.92                        | 664.4          | 17.20                        |
| 4   | Debit Card           | 433.0          | 18.08                        | 501.8          | 12.99                        |
| 5   | UPI                  | 1084.6         | 45.29                        | 1916.8         | 49.61                        |
| 6   | IMPS                 | 50.1           | 2.09                         | 51.3           | 1.33                         |
| 7   | NACH                 | 226.1          | 9.44                         | 500.7          | 12.96                        |
| 8   | Credit Card          | 20.2           | 0.84                         | 0.3            | 0.01                         |
| 9   | NEFT/RTGS            | 187.6          | 7.83                         | 147.4          | 3.82                         |

51 % of financial transactions are through ADC in Q1 FY21

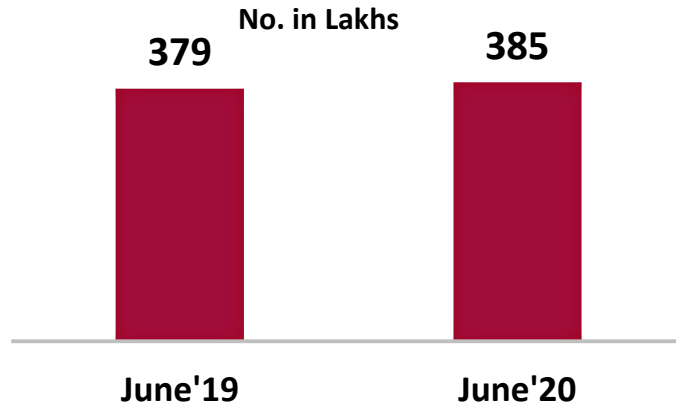
Transaction share%



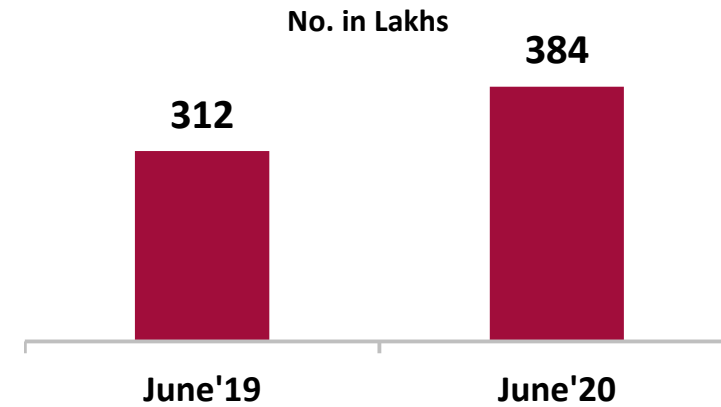
■ Digital Transaction ■ ATM Withdrawal ■ Other Transaction

# Financial Inclusion : Profitable Business Proposition

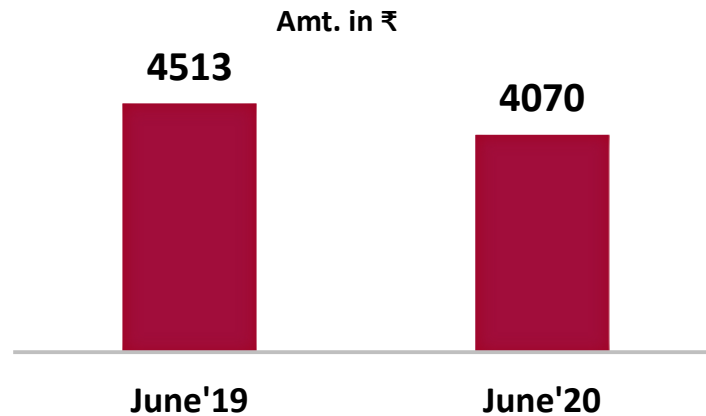
## PMJDY Accounts



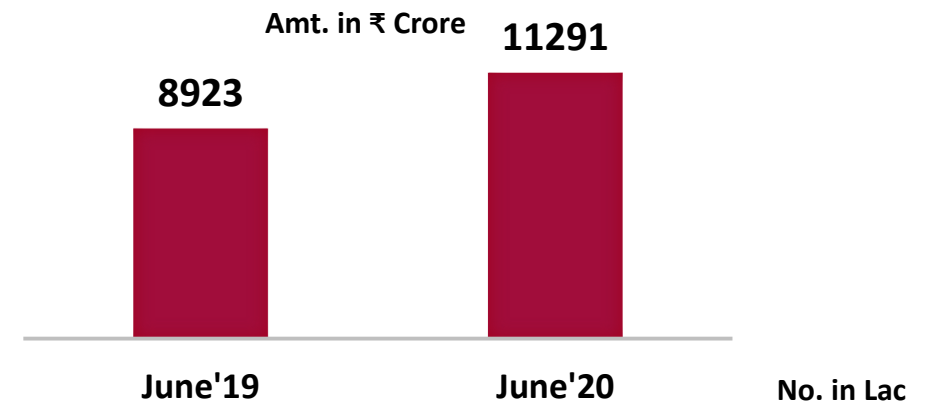
## No. of DBT Txns (Quarterly)



## PMJDY Avg. Balance

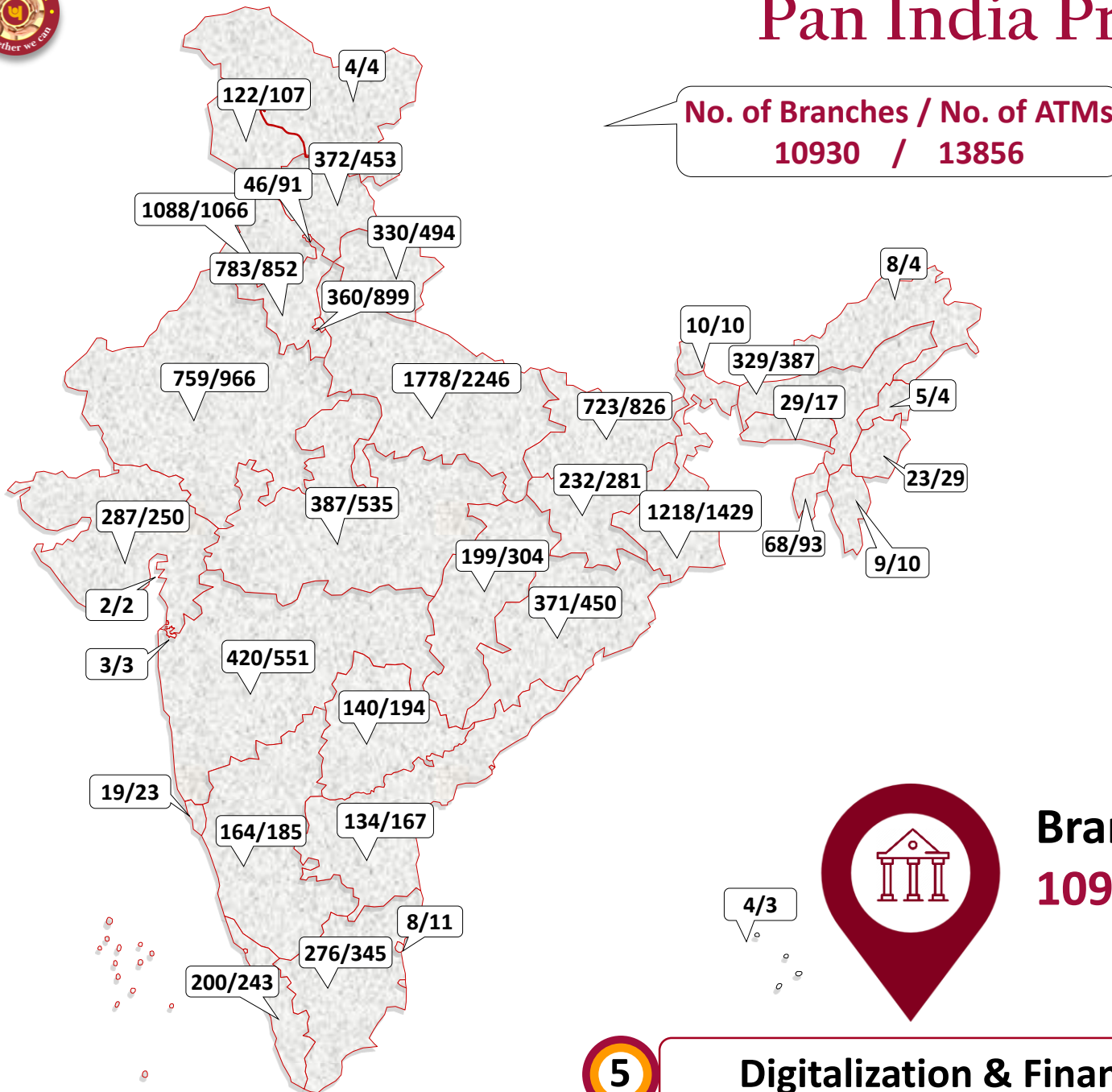


## Deposit Mobilized by BCs

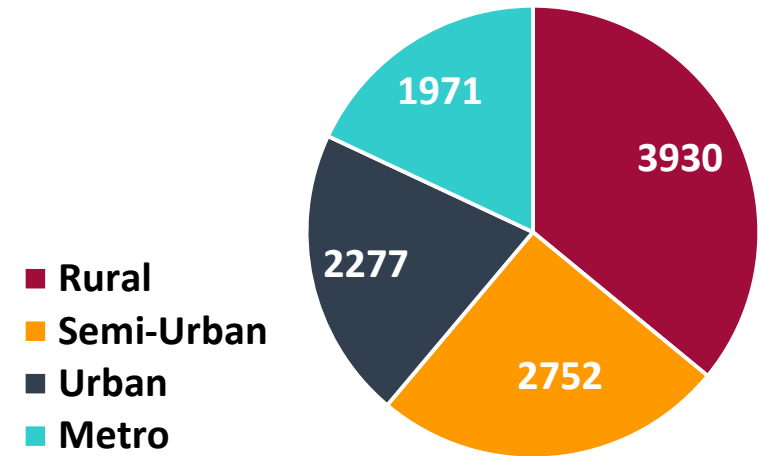


| Sl. | Jansuraksha Schemes Enrollment Up To    | Jun'19 | Jun'20 |
|-----|-----------------------------------------|--------|--------|
| 1   | Pradhan Mantri Jeevan Jyoti Bima Yojana | 21.7   | 31.3   |
| 2   | Pradhan Mantri Suraksha Bima Yojana     | 112.6  | 143.5  |
| 3   | Atal Pension Yojana                     | 9.1    | 11.4   |

# Pan India Presence



Population Group wise Break up of Dom. branches



**Branches**  
**10930**



**ATM**  
**13856**



**BCs**  
**12814**

# Social Media Presence



9,22,112



57,624



1,54,225



24,725



35,049

## Moratorium Aailed

| Sl. | Parameters         | No of Accounts   |                        |                                | O/S Amount       |               |                                    |
|-----|--------------------|------------------|------------------------|--------------------------------|------------------|---------------|------------------------------------|
|     |                    | Total No of Accs | Moratorium aailed Accs | % of aailed Accs to total Accs | Total O/S Amount | Aailed Amount | % of aailed Amount to total Amount |
| 1   | Retail             | 1702144          | 444171                 | 26.1                           | 128877           | 33684         | 26.1                               |
| 2   | Agriculture        | 3883508          | 1193135                | 30.7                           | 94563            | 31143         | 32.9                               |
| 3   | MSME               | 1105480          | 369087                 | 33.4                           | 99759            | 37776         | 37.9                               |
| 4   | Corporate & Others | 161295           | 10887                  | 6.7                            | 255133           | 66184         | 25.9                               |
| 5   | Total              | 6852427          | 2017280                | 29.4                           | 578332           | 168787        | 29.2                               |

## Credit Support

| Sl. | Parameters            | No of Accs | Amount |
|-----|-----------------------|------------|--------|
| 1   | Emergency Credit Line | 55365      | 2333   |
| 2   | GECL                  | 381622     | 7745   |

# COVID-19 Measures

## Employees and Operations

- Dedicated work force to ensure opening of maximum branches
- Work from Home were Exercised wherever feasible
- Social Distancing practiced to the greatest possible extent
- Bank's operations were intact during lockdown
- Annual General Meeting / Conferences are now held through video conference or other electronics mode.

## Customers

- Under the campaign 'DIGITAL APNAYEN', Bank to contribute towards the PM CARES Fund on behalf of each customer conducting the first financial transaction.

### Special Credit Scheme launched:

- PNB Sahyog COVID for Personal Loan
- PNB Aabhar COVID for Pensioners
- PM Street Vendor's AtmaNirbharNidhi
- PNB Covid-19 Emergency Credit Facility (CECF)
- Guaranteed emergency credit line (GECL)
- Liberalized working capital assessment
- PNB Kisan Tatkai Rin Yojana
- SHG Covid Tatkai Sahayata Rin

## Covid-19 Relief Measures

### COVID-19 relief under CSR:

| Particulars                                                                        | Amt      |
|------------------------------------------------------------------------------------|----------|
| Contribution to PM-CARES fund                                                      | 300 lakh |
| Distribution of ration kits in Andhra Pradesh                                      | 7 lakh   |
| Contribution to Chief Minister Relief fund in Uttar Pradesh, Maharashtra and Bihar | 85 lakh  |
| Distribution of Food kits                                                          | 1 lakh   |
| Contribution to COVID relief fund in Himachal Pradesh                              | 1 lakh   |
| Contribution to CM relief fund in Chandigarh, Punjab, Delhi and Jharkhand          | 135 lakh |

# Performance of Subsidiaries, Joint Venture and Associates

₹ Crore

| Type         | Name of the entity                     | Country of Incorporation | Proportion of Ownership% | Results (3/6/9/12 M)    | Total Income | Total Expenses | Gross Profit | Net Profit |
|--------------|----------------------------------------|--------------------------|--------------------------|-------------------------|--------------|----------------|--------------|------------|
| Associates   | PNB MetLife India Insurance Co. Ltd    | India                    | 30.00                    | June-20 (3M)            | 1672         | 1630           | 42           | 38         |
| Associates   | PNB Housing Finance LTD                | India                    | 32.65                    | June-20 (3M)            | 1872         | 1543           | 329          | 257        |
| Subsidiaries | PNB (International) Ltd.               | UK                       | 100.00                   | June-20 (3M)            | 69           | 62             | 7            | 2          |
| Subsidiaries | PNB Gilts Ltd.                         | India                    | 74.07                    | June-20 (3M)            | 492          | 111            | 381          | 284        |
| Subsidiaries | PNB Investment Services Ltd.           | India                    | 100.00                   | Mar-20 (12M)            | 8            | 7              | 1            | 1          |
| Subsidiaries | Druk PNB Bank Ltd.                     | Bhutan                   | 51.00                    | Dec-19 (12M)            | 120          | 81             | 39           | 20         |
| JV           | Everest Bank Ltd.                      | Nepal                    | 20.03                    | July'19 – April'20 (9M) | 248          | 173            | 75           | 53         |
| Associates   | JSC Tengri Bank.                       | Kazakhstan               | 41.64                    | Dec-19 (12 M)           | 320          | 347            | -27          | -27        |
| Associate    | Canara HSBC OBC Life Insurance Co. Ltd | India                    | 23.00                    | June-20 (3M)            | 2001         | 1997           | 4            | 4          |
| Associate    | India SME Asset Reconstruction Co. Ltd | India                    | 20.90                    | Mar-20 (12 M)           | 10           | 17             | -7           | -8         |
| RRBs         | Consolidated                           | India                    | 35.00                    | Jun'20 (Q1 FY21)        | 2971         | 2435           | 535          | 325        |



| Parameter      | Q1 FY20<br>(Audited) | Q4 FY20<br>(Audited) | Q1 FY21<br>(Audited) |
|----------------|----------------------|----------------------|----------------------|
| Total Income   | 1313                 | 1141                 | 1672                 |
| Total Expenses | 1286                 | 1094                 | 1630                 |
| Gross Profit   | 29                   | 47                   | 42                   |
| Net Profit     | 27                   | 47                   | 38                   |
| Solvency Ratio | 201%                 | 189%                 | 204%                 |

# PNB Housing Finance Ltd.



| Parameter              | Q1 FY20<br>(Audited) | Q4 FY20<br>(Audited) | Q1 FY21<br>(Audited) |
|------------------------|----------------------|----------------------|----------------------|
| Loans and advances     | 75933                | 66628                | 68009                |
| Deposits               | 15446                | 16132                | 16203                |
| Capital adequacy ratio | 15.13%               | 17.98%               | 18.05%               |
| Total Income           | 2233                 | 1952                 | 1872                 |
| Total Expenses         | 1819                 | 2279                 | 1543                 |
| Gross Profit           | 414                  | -327                 | 329                  |
| Net Profit             | 284                  | -242                 | 257                  |



| Parameter              | Q1 FY20 | Q4 FY20 | Q1 FY21 |
|------------------------|---------|---------|---------|
| Loans and advances     | 6330    | 6399    | 6394    |
| Deposits               | 4555    | 5124    | 5217    |
| Capital adequacy ratio | 31.45   | 29.95   | 29.02   |
| Total Income           | 78      | 355     | 69      |
| Total Expenses         | 55      | 227     | 62      |
| Gross Profit           | 23      | 128     | 7       |
| Net Profit             | 14      | 21      | 2       |

➤ Financial Year: 1<sup>st</sup> April to 31<sup>st</sup> March



| Parameter              | Q1 FY20<br>(Audited) | Q4 FY20<br>(Audited) | Q1 FY21<br>(Audited) |
|------------------------|----------------------|----------------------|----------------------|
| Total Income           | 194                  | 276                  | 492                  |
| Total Expenses         | 126                  | 144                  | 111                  |
| Gross Profit           | 68                   | 132                  | 381                  |
| Net Profit             | 45                   | 99                   | 284                  |
| Capital Adequacy Ratio | 36.33%               | 32.66%               | 26.47%               |

# PNB Investment Services Ltd.

₹ Crore



(A wholly owned subsidiary of Punjab National Bank)

| Parameter           | Q1 FY20<br>(Audited) | Q4 FY20<br>(Audited) | Q1 FY21<br>(Unaudited) |
|---------------------|----------------------|----------------------|------------------------|
| Total Income        | 1.30                 | 1.31                 | 1.82                   |
| Total Expenses      | 1.71                 | 1.89                 | 1.62                   |
| Net Interest Income | 0.70                 | 0.72                 | 0.67                   |
| Gross Profit        | -0.41                | -0.48                | 0.20                   |
| Net Profit          | -0.41                | -0.48                | 0.10                   |



| Parameter              | Q1 FY19<br>(Jan-Mar'19) | Q4 FY19<br>(Oct-Dec'19) | FY'19<br>(Jan-Dec)<br>(Audited) | Q1 FY'20<br>(Jan-Mar'20)<br>(Unaudited) | Q2 FY20<br>(April-Jun'20)<br>(Unaudited) |
|------------------------|-------------------------|-------------------------|---------------------------------|-----------------------------------------|------------------------------------------|
| Loans and advances     | 914                     | 1091                    | 1091                            | 1123                                    | 1168                                     |
| Deposits               | 1227                    | 1438                    | 1438                            | 1412                                    | 1566                                     |
| Capital Adequacy Ratio | 16.19%                  | 14.98%                  | 15.59%                          | 12.51%                                  | 15.90%                                   |
| Total Income           | 29                      | 32                      | 120                             | 33                                      | 17                                       |
| Total Expenses         | 16                      | 22                      | 81                              | 21                                      | 23                                       |
| Gross Profit           | 13                      | 10                      | 39                              | 12                                      | -6                                       |
| Net Profit             | 1                       | 15                      | 20                              | 19                                      | -6                                       |

➤ Financial Year: 1<sup>st</sup> January to 31<sup>st</sup> December



| Parameter              | FY'2019<br>(July'18-July'19<br>(Audited) | Q3'2019 (Jan-<br>April'19) | Q4'2019<br>(April-July'19) | Q3'2020<br>(Jan'20-April'20) | Q4'2020<br>(April'20-July'20)<br>(Unaudited) | FY'2020<br>(July'19-July'20)<br>(Unaudited) |
|------------------------|------------------------------------------|----------------------------|----------------------------|------------------------------|----------------------------------------------|---------------------------------------------|
| Loans and advances     | 6987                                     | 6747                       | 6987                       | 7417                         | 7420                                         | 7420                                        |
| Deposits               | 8136                                     | 7817                       | 8136                       | 8863                         | 9046                                         | 9046                                        |
| Capital Adequacy Ratio | 13.74                                    | 13.38                      | 13.74                      | 12.63                        | 12.95                                        | 12.95                                       |
| Total Income           | 903                                      | 225                        | 246                        | 248                          | 228                                          | 970                                         |
| Total Expenses         | 631                                      | 155                        | 172                        | 173                          | 197                                          | 730                                         |
| Gross Profit           | 272                                      | 70                         | 74                         | 75                           | 31                                           | 240                                         |
| Net Profit             | 191                                      | 49                         | 52                         | 53                           | 21                                           | 169                                         |

➤ Financial Year: 16<sup>th</sup> July to 15<sup>th</sup> July

| Parameter              | Q1 FY19<br>(Jan-Mar'19) | Q4 FY19<br>(Oct-Dec'19) | FY'19<br>(Jan-Dec)<br>(Audited) | Q1 FY'20<br>(Jan-Mar'20)<br>(Unaudited) | Q2 FY20<br>(April-Jun'20)<br>(Unaudited) |
|------------------------|-------------------------|-------------------------|---------------------------------|-----------------------------------------|------------------------------------------|
| Loans and advances     | 1893                    | 2075                    | 2075                            | 1977                                    | 1806                                     |
| Deposits               | 1703                    | 1732                    | 1732                            | 1234                                    | 888                                      |
| Capital Adequacy Ratio | 11                      | 14.10                   | 14.10                           | 11                                      | 12                                       |
| Total Income           | 84                      | 91                      | 320                             | 79                                      | 40                                       |
| Total Expenses         | 69                      | 124                     | 347                             | 139                                     | 59                                       |
| Gross Profit           | 16                      | 6                       | -27                             | 10                                      | 9                                        |
| Net Profit             | 15                      | -33                     | -27                             | -60                                     | -19                                      |

➤ Financial Year: 1<sup>st</sup> January to 31<sup>st</sup> December

# Canara HSBC OBC Life Insurance Co. Ltd (Added Post Merger)\*



| Parameter      | Q1 FY20 | Q4 FY20 | Q1 FY21 |
|----------------|---------|---------|---------|
| Total Income   | 1,132   | (548)   | 2,001   |
| Total Expenses | 1,085   | (547)   | 1,997   |
| Gross Profit   | 47      | (1)     | 4       |
| Net Profit     | 47      | (1)     | 4       |
| Solvency Ratio | 391%    | 365%    | 349%    |

- CHOICE was an associate of erstwhile OBC and post merger, became an associate of PNB w.e.f 01.04.2020.
- Negative Investment income for Unit Linked Fund due to impact of COVID-19 on equity market and corresponding release in policyholder's liability has resulted negative numbers in Q4 FY20

# India SME Asset Reconstruction Co. Ltd (Added Post Merger)\*



| Parameter              | Q1 FY20 | FY20 (12M)<br>(Audited) | Q1 FY21<br>(Unaudited) |
|------------------------|---------|-------------------------|------------------------|
| Loans and advances     | -       | 6                       | 2                      |
| Deposits               | -       | 3                       | 3                      |
| Capital Adequacy Ratio | -       | -                       | -                      |
| Total Income           | -       | 10                      | 2                      |
| Total Expenses         | -       | 17                      | 1                      |
| Gross Profit           | -       | -7                      | 1                      |
| Net Profit             | -       | -8                      | 1                      |

\* ISARC has been classified as an associate of PNB w.e.f 01.04.2020.

# Performance of RRB

| Consolidated Position  | Q1 FY20 | Q4 FY20 | Q1 FY21 |
|------------------------|---------|---------|---------|
| Loans and advances     | 52282   | 56292   | 54535   |
| Deposits               | 95521   | 104472  | 106947  |
| Capital adequacy ratio | 9.99    | 9.41    | 10.11   |
| Total Income           | 2544    | 9258    | 2971    |
| Total Expenses         | 2223    | 9638    | 2435    |
| Operating profit       | 650     | 1653    | 535     |
| Net Profit             | 160     | -528    | 325     |

## RRBs:

- 1.DBGB: Dakshin Bihar Gramin Bank, Patna
- 2.SHGB: Sarva Haryana Gramin Bank, Rohtak
- 3.HPGB: Himachal Pradesh Gramin Bank, Mandi
- 4.PGB: Punjab Gramin Bank, Kapurthala

5. PUPGB: Prathama Uttar Pradesh Gramin Bank, Moradabad
6. TGB- Tripura Gramin Bank
7. MRB- Manipur Rural Bank
8. AGVB- Assam Gramin Vikash Bank
9. BGVB- Bangiya Gramin Vikash Bank

- ❖ **Deposit Growth** is expected to be in the range of 6-8%.
- ❖ **Advances Growth** is expected to be around 4-6%.
- ❖ The **share of CASA** is expected to be more than 45%.
- ❖ Expected **NIM (Global)** is around 2.5%.
- ❖ **Credit Cost** is expected in the range of 2.0% to 2.5%
- ❖ **CRAR** is expected to be more than 12.5%.

- ❖ Fine-tuning the Business Model by **augmenting digital & analytical capabilities** in line with leading practices and EASE 3.0 guidelines.
- ❖ Multi-pronged **digital transformation strategy** for enhancing productivity, and better customer experience.
- ❖ **Focused Business Growth** and **enhanced operational efficiency** through Verticalized Organizational Structure.
- ❖ **Strengthening the balance sheet** with effective asset quality management, sustained profitability and robust capital position.

**Mission to build a global size, future-ready institution which will substantially contribute to the country's growth**

# Thank You!